



## 2026 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                    | SQ FT   | JOBS | INVESTMENT   | DEAL     |
|----------------------------|---------|------|--------------|----------|
| Trimak Building Systems    | 220,000 | 150  | \$45,000,000 | BTS      |
| Southern District Training | 52,000  | 20   | \$10,000,000 | Purchase |
| Synsus                     | 50,000  | 5    | \$4,000,000  | Lease    |
| Burlington                 | 65,000  | 40   | \$6,000,000  | Lease    |

**4 COMPANIES**

**387,000**

**215**

**\$65,000,000**

### EXISTING INDUSTRY

| COMPANY                  | SQ FT   | JOBS | INVESTMENT   | DEAL      |
|--------------------------|---------|------|--------------|-----------|
| Publix Technology*       | 140,000 | 500  | \$40,000,000 | Expansion |
| MidFlorida Credit Union* | 41,000  | 10   | \$10,000,000 | Purchase  |
| Peco Pallet              | 212,000 | 50   | \$10,000,000 | Expansion |
| Kimley Horn*             | 11,000  | 20   |              | Expansion |

**3 COMPANIES**

**404,000**

**580**

**\$60,000,000**

**7 COMPANIES**

**791,000**

**795**

**\$125,000,000**

### RETAIL

**North**

Sketchers, Tesla, Starbucks

**South**

Ellianos, Revival IV

**Downtown/Central**

Grievous Angel



## 2025 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                           | SQ FT            | JOBS       | INVESTMENT           | DEAL     |
|-----------------------------------|------------------|------------|----------------------|----------|
| Ashley Home Furniture             | 705,000          | 208        | \$92,000,000         | Purchase |
| Monster Energy                    | 350,000          | 50         | \$17,000,000         | Lease    |
| LG                                | 349,000          | 50         | \$15,000,000         | Lease    |
| Coast3PL                          | 148,000          | 5          | \$3,000,000          | Lease    |
| Tranzmotion                       | 64,000           | 70         | \$4,500,000          | Lease    |
| Relink                            | 54,000           | 25         | \$3,000,000          | Lease    |
| Dawn Food Products                | 48,000           | 25         | \$9,000,000          | Lease    |
| Wastequip                         | 45,000           | 25         | \$3,000,000          | Lease    |
| Gleckler & Sons Building Supplies | 45,000           | 15         | \$3,000,000          | Lease    |
| By Alexa Rae                      | 42,000           | 10         | \$3,000,000          | Lease    |
| GoTo Logistics                    | 32,000           | 10         | \$2,200,000          | Lease    |
| IFF*                              | 30,000           | 40         | \$15,000,000         | BTS      |
| <b>12 COMPANIES</b>               | <b>1,912,000</b> | <b>533</b> | <b>\$169,700,000</b> |          |

### EXISTING INDUSTRY

| COMPANY               | SQ FT            | JOBS       | INVESTMENT           | DEAL      |
|-----------------------|------------------|------------|----------------------|-----------|
| Ta Chen International | 290,000          | 50         | \$13,000,000         | Lease     |
| O'Reilly Auto Parts   | 141,000          | 50         | \$20,000,000         | Expansion |
| Mission Foods         | 57,000           | 20         | \$8,500,000          | Lease     |
| Graham Packaging      | 53,700           | 10         | \$4,000,000          | Expansion |
| Handgards LLC         | 35,000           | 5          | \$2,100,000          | Lease     |
| Lakeland AutoMall     | 30,000           | 76         | \$5,000,000          | Expansion |
| ISN*                  | 14,500           | 10         | \$1,200,000          | Lease     |
| <b>7 COMPANIES</b>    | <b>621,200</b>   | <b>221</b> | <b>\$53,800,000</b>  |           |
| <b>19 COMPANIES</b>   | <b>2,533,200</b> | <b>754</b> | <b>\$223,500,000</b> |           |

### RETAIL

North

Academy Sports, Lakeland Antique Mall, Cava, Dutch Brothers

South

Aldi, J. Crew Factory, Nordstrom Rack, Sola Salons, Barnes & Noble, Tractor Supply Co.

Downtown/Central

Hakucho, Pals Candy Shop, Alyzatoon



## 2024 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                    | SQ FT            | JOBS       | INVESTMENT           | DEAL     |
|----------------------------|------------------|------------|----------------------|----------|
| Veritiv                    | 530,000          | 100        | \$45,000,000         | Lease    |
| Westlake                   | 193,000          | 25         | \$20,000,000         | Lease    |
| Safelite Auto Glass        | 179,000          | 25         | \$10,000,000         | Lease    |
| Schwarz Partners           | 104,000          | 10         | \$6,000,000          | Lease    |
| Haven Building Products    | 98,000           | 25         | \$9,300,000          | Lease    |
| Blue Commerce              | 79,000           | 20         | \$8,500,000          | Lease    |
| Sealed Air Corporation     | 76,000           | 25         | \$7,500,000          | Lease    |
| Classic Metals of Lakeland | 54,000           | 20         | \$5,000,000          | Purchase |
| LGH North America          | 36,000           | 10         | \$3,600,000          | Lease    |
| Everwell Parts             | 34,000           | 10         | \$2,100,000          | Lease    |
| Stringray Chevrolet Parts  | 30,000           | 10         | \$2,500,000          | Lease    |
| XPO Logistics              | 31,000           | 75         | \$15,000,000         | BTS      |
| Go-Tilt Construction       | 11,000           | 85         | \$2,000,000          | BTS      |
| <b>13 COMPANIES</b>        | <b>1,455,000</b> | <b>440</b> | <b>\$136,500,000</b> |          |

### EXISTING INDUSTRY

| COMPANY             | SQ FT            | JOBS       | INVESTMENT           | DEAL  |
|---------------------|------------------|------------|----------------------|-------|
| FedEx Corporation*  | 29,000           | 10         | \$5,000,000          | Lease |
| <b>1 COMPANIES</b>  | <b>29,000</b>    | <b>10</b>  | <b>\$5,000,000</b>   |       |
| <b>14 COMPANIES</b> | <b>1,484,000</b> | <b>450</b> | <b>\$141,500,000</b> |       |

### RETAIL

#### North

Bahia Bowls, Mimi's Italian Ice, Peach Cobbler Factory, Curry Leaves, Twin Peaks, Mochinut Lakeland

#### South

Bandidas, Pour Bear, Kong Tea, Metro Diner, Graze Craze, La Gran Muralla, Kichi-Taiaki

#### Downtown/Central

Peach House, Amonie Jo's Coffee Co, Vasco 61, Rogue Coffee, Crab Daddy's Surf and Turf



## 2023 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                          | SQ FT   | JOB | INVESTMENT  | DEAL  |
|----------------------------------|---------|-----|-------------|-------|
| Border Bound, Inc.               | 124,000 | 50  | \$2,500,000 | Lease |
| Miami Warehouse Logistics Inc    | 77,000  | 12  | \$7,500,000 | BTS   |
| S&M Transportation               | 76,000  | 25  | \$5,000,000 | Lease |
| Taylor Corporation               | 70,000  | 25  | \$5,300,000 | Lease |
| Lippert Components Manufacturing | 60,000  | 25  | \$3,000,000 | Lease |
| Driscoll's                       | 46,000  | 25  | \$2,500,000 | Lease |
| Farm Cut, LLC                    | 42,000  | 25  | \$4,000,000 | Lease |

**7 COMPANIES                      495,000                      187                      \$29,800,000**

### EXISTING INDUSTRY

| COMPANY                            | SQ FT   | JOB | INVESTMENT   | DEAL  |
|------------------------------------|---------|-----|--------------|-------|
| Best Buy                           | 274,000 | 50  | \$9,000,000  | Lease |
| Southern Glazer's Wine and Spirits | 218,000 | 25  | \$5,000,000  | Lease |
| Mission Foods                      | 121,000 | 25  | \$7,400,000  | Lease |
| Keymark                            | 77,000  | 125 | \$36,000,000 | Lease |

**4 COMPANIES                      690,000                      225                      \$57,400,000**

**11 COMPANIES                      1,185,000                      412                      \$87,200,000**

### RETAIL

**North**

Miller's Ale House, Crave Hot Dogs & Barbecue, Tsaôcaa Michi Ramen

**South**

Fresh Kitchen, Aldi, 4 Rivers Smokehouse, Jeremiah's Italian Ice, Lakeland Ice Cream Company, Culver's

**Downtown/Central**

Unfiltered Coffee, The Bodega, Sabrina's Delicacies, Food + Beer,



## 2022 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY               | SQ FT   | JOB | INVESTMENT   | DEAL     |
|-----------------------|---------|-----|--------------|----------|
| List Logistics        | 350,000 | 50  | \$12,000,000 | Lease    |
| Forward Air Solutions | 104,000 | 25  | \$5,000,000  | Lease    |
| Need It Now Delivers  | 95,000  | 25  | \$5,000,000  | Lease    |
| W Soule & Co Inc      | 38,000  | 25  | \$5,000,000  | Lease    |
| Werner Enterprises    | 36,000  | 10  | \$2,000,000  | Lease    |
| Amega Sciences        | 33,000  | 25  | \$3,000,000  | Lease    |
| Navajo Expedited*     | 20,000  | 40  | \$3,000,000  | Lease    |
| New Age Logistics*    | 16,000  | 30  | \$1,000,000  | Lease    |
| Co.Hatch*             | 12,000  | 10  | \$2,700,000  | Purchase |

**9 COMPANIES      704,000      240      \$38,700,000**

### EXISTING INDUSTRY

| COMPANY           | SQ FT   | JOB | INVESTMENT   | DEAL      |
|-------------------|---------|-----|--------------|-----------|
| Ta Chen           | 135,000 | 50  | \$10,000,000 | Lease     |
| Star Distribution | 200,000 | 25  | \$5,000,000  | Lease     |
| Tampa Maid Foods  | 96,000  | 15  | \$3,000,000  | Lease     |
| Peco Pallet       | 69,000  | 40  | \$3,000,000  | Lease     |
| PlayCore          | 37,000  | 25  | \$2,500,000  | Lease     |
| Gourmet Foods     | 36,000  | 50  | \$24,000,000 | Expansion |

**6 COMPANIES      573,000      205      \$47,500,000**

**15 COMPANIES      1,277,000      445      \$86,200,000**

### RETAIL

|                         |   |
|-------------------------|---|
| <b>North</b>            | Mary's Bagel Cafe, Culvers  |
| <b>South</b>            | Waco Kitchen, Fresh Kitchen, Aldi, Sorrel Bistro, Black & Brew Southside              |
| <b>Downtown/Central</b> | Biscuits & Benedicts, Unfiltered Coffee, Krazy Kombucha, Blue Dog, Back Nine Downtown |



## 2021 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                 | SQ FT   | JOBS | INVESTMENT   | DEAL     |
|-------------------------|---------|------|--------------|----------|
| Amazon Distribution     | 711,000 | 300  | \$10,000,000 | Lease    |
| Reladyne                | 178,000 | 50   | \$8,000,000  | Lease    |
| Motion Industries       | 116,000 | 50   | \$5,000,000  | Lease    |
| Ross Distribution       | 100,000 | 50   | \$5,000,000  | Lease    |
| Life Sciences Logistics | 98,000  | 50   | \$5,000,000  | Lease    |
| Americana Tire          | 68,000  | 35   | \$3,000,000  | Lease    |
| Cidrines Bakery         | 47,000  | 45   | \$7,000,000  | Lease    |
| AP4 Group               | 38,000  | 25   | \$7,000,000  | Purchase |

**8 COMPANIES      1,356,000      605      \$50,000,000**

### EXISTING INDUSTRY

| COMPANY                | SQ FT   | JOBS | INVESTMENT   | DEAL                    |
|------------------------|---------|------|--------------|-------------------------|
| Summit Consulting*     | 135,000 | -    | \$50,000,000 | Build to Suit           |
| Surterra               | 85,000  | 100  | \$47,000,000 | Expansion               |
| Premier Transportation | 80,000  | 65   | \$25,000,000 | Expansion/Build to Suit |
| Adena Corporation      | 60,000  | 45   | \$5,000,000  | Expansion               |
| BrewHub                | 37,000  | 25   | \$3,500,000  | Expansion               |
| IGT                    | 34,000  | 50   | \$10,000,000 | Expansion               |
| Metrc*                 | 10,000  | 25   | \$2,000,000  | Expansion               |

**7 COMPANIES      441,000      310      \$142,500,000**

**15 COMPANIES      1,797,000      915      \$192,500,000**

### RETAIL

|                         |  |
|-------------------------|--|
| <b>North</b>            | Miller's Ale House, Crave Hot Dogs & Barbecue, Tsaôcaa Michi Ramen                                     |
| <b>South</b>            | Fresh Kitchen, Aldi, 4 Rivers Smokehouse, Jeremiah's Italian Ice, Lakeland Ice Cream Company, Culver's |
| <b>Downtown/Central</b> | Unfiltered Coffee, The Bodega, Sabrina's Delicacies, Food + Beer,                                      |



## 2020 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                   | SQ FT   | JOB   | INVESTMENT    | DEAL            |
|---------------------------|---------|-------|---------------|-----------------|
| HCA Healthcare            | 712,000 | 200   | \$40,000,000  | Lease           |
| Amazon Air                | 545,000 | 1,400 | \$300,000,000 | BTS             |
| Hawthorne Hydroponics     | 124,000 | 50    | \$3,100,000   | Lease           |
| MaxPak                    | 104,000 | 50    | \$3,700,000   | Expansion/Lease |
| Raymond Building Supplies | 45,000  | 40    | \$5,000,000   | Lease           |
| RGF Environmental         | 33,000  | 100   | \$1,500,000   | Lease           |
| Eagle Hemp                | 15,000  | 20    | \$3,000,000   | Lease           |

**7 COMPANIES**

**1,578,000**

**1,860**

**\$356,300,000**

### EXISTING INDUSTRY

| COMPANY                | SQ FT   | JOB | INVESTMENT   | DEAL            |
|------------------------|---------|-----|--------------|-----------------|
| PepsiCo.               | 430,000 | 50  | \$28,000,000 | Expansion/Lease |
| Rooms-To-Go            | 380,000 | 25  | \$20,000,000 | Expansion       |
| NOAA Hurricane Hunters | 44,000  | 50  | \$13,000,000 | Expansion       |
| WellDyne*              | 44,000  | 50  | \$2,000,000  | Job Growth      |
| Auto Owners            | 42,000  | 50  | \$14,000,000 | BTS             |
| Draken                 | 24,000  | 160 | \$1,000,000  | Expansion/Lease |

**6 COMPANIES**

**964,000**

**385**

**\$78,000,000**

**13 COMPANIES**

**2,542,000**

**2,245**

**\$434,300,000**

### RETAIL

**North**

Five Below, The Back Nine

**South**

Andy's Frozen Custard, HomeGoods

**Downtown/Central**

The Joinery, The Rec Room, Home Court Advantage, Ax-Caliber



## 2019 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                    | SQ FT   | JOB | INVESTMENT   | DEAL          |
|----------------------------|---------|-----|--------------|---------------|
| Conn's Furniture           | 412,000 | 50  | \$12,000,000 | Lease         |
| Walmart                    | 360,000 | 50  | \$12,500,000 | Lease         |
| Keys to the World Aviation | 60,000  | 20  | \$9,000,000  | Build-to-Suit |
| Molekule                   | 25,000  | 20  | \$3,000,000  | Lease         |
| Compass Blending LLC       | 10,000  | 44  | \$600,000    | Lease         |
| Power Electronics          | 10,000  | 15  | \$400,000    | Lease         |

**6 COMPANIES                      877,000                      199                      \$37,500,000**

### EXISTING INDUSTRY

| COMPANY                     | SQ FT   | JOB | INVESTMENT   | DEAL            |
|-----------------------------|---------|-----|--------------|-----------------|
| Publix Super Markets, Inc.* | 190,000 | 700 | \$65,000,000 | Expansion       |
| Ta Chen                     | 158,000 | 15  | \$3,000,000  | Expansion/Lease |
| HD Supply                   | 160,000 | 15  | \$2,500,000  | Expansion/Lease |
| PlayCore                    | 96,000  | 10  | \$4,000,000  | Expansion/Lease |
| AutoOwners Life Insurance*  | 24,000  | 50  | \$14,000,000 | BTS + Expansion |
| Cavalier Distributing       | 20,000  | 10  | \$3,000,000  | Expansion/Lease |
| Tampa Maid Foods            | 16,000  | 15  | \$5,000,000  | BTS + Expansion |
| Drillers Services           | 15,000  | 5   | \$1,200,000  | Expansion/Lease |
| Digarc*                     | 11,000  | 33  | \$5,000,000  | BTS + Expansion |
| FusionZONE*                 | 8,000   | 20  | \$400,000    | Lease           |

**10 COMPANIES                      698,000                      873                      \$103,100,000**

**16 COMPANIES                      1,575,000                      1,072                      \$140,600,000**

### RETAIL

|                         |  |
|-------------------------|--|
| <b>North</b>            | HTeaO  |
| <b>South</b>            | Fuzzy's Taco Shop, The Market at Café Zuppina, Curry Mango, Greenwise Market, HomeGoods, |
| <b>Downtown/Central</b> | Pita Pit, The Yard on Mass, TwentySeven, HoneyComb Bread Bakers                          |



## 2018 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                  | SQ FT            | JOB          | INVESTMENT          | DEAL     |
|--------------------------|------------------|--------------|---------------------|----------|
| Best Buy                 | 651,000          | 130          | -                   | BTS      |
| DHL Supply Chain - IKEA  | 320,000          | 200          | \$8,400,000         | Lease    |
| BMR Suspension           | 91,000           | 60           | \$3,500,000         | Purchase |
| Crown Laundry            | 90,000           | 150          | \$10,000,000        | Lease    |
| Express Global Logistics | 69,000           | 10           | \$1,800,000         | Lease    |
| The Results Company      | 50,000           | 600          | \$7,100,000         | Lease    |
| Metrc                    | 28,000           | 50           | \$3,500,000         | Purchase |
| Core & Main              | 19,000           | 15           | \$750,000           | Lease    |
| Peloton                  | 14,000           | 10           | \$600,000           | Lease    |
| Harrington Plastics      | 11,000           | 15           | \$550,000           | Lease    |
| Zavazok Group            | 11,000           | 10           | \$500,000           | Lease    |
| <b>11 COMPANIES</b>      | <b>1,354,000</b> | <b>1,250</b> | <b>\$36,700,000</b> |          |

### EXISTING INDUSTRY

| COMPANY               | SQ FT  | JOB | INVESTMENT   | DEAL      |
|-----------------------|--------|-----|--------------|-----------|
| Treatt                | 65,000 | 35  | \$15,000,000 | Expansion |
| Ta Chen International | 60,000 | 10  | \$2,500,000  | Lease     |
| Eastern Metal Supply  | 55,000 | 10  | \$5,000,000  | Expansion |
| GEICO*                | 50,000 | 500 | \$11,900,000 | Expansion |
| Star Distribution     | 40,000 | 20  | \$1,000,000  | Lease     |
| Interstate Chemical   | 21,000 | 10  | \$2,000,000  | Expansion |

|                     |                  |              |                     |
|---------------------|------------------|--------------|---------------------|
| <b>6 COMPANIES</b>  | <b>291,000</b>   | <b>585</b>   | <b>\$37,400,000</b> |
| <b>17 COMPANIES</b> | <b>1,645,000</b> | <b>1,835</b> | <b>\$74,100,000</b> |

### RETAIL

|                         |  |
|-------------------------|--|
| <b>North</b>            | Five Below, The Back Nine  |
| <b>South</b>            | Ford's Garage  |
| <b>Downtown/Central</b> | MOJO Federal, D'Lucas, La Imperial Bakery, Federal Bar, Revival, Tsunami Sushi |





## 2016 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                  | SQ FT   | JOBS | INVESTMENT   | DEAL  |
|--------------------------|---------|------|--------------|-------|
| Parksite                 | 175,000 | 50   | \$7,300,000  | Lease |
| NOAA Hurricane Hunters   | 106,800 | 110  | \$31,200,000 | Lease |
| Clean Water Technologies | 24,920  | 10   | \$560,000    | Lease |
| Mr. Green's Produce      | 22,500  | 10   | \$700,000    | Lease |
| Saba Air                 | 18,000  | 10   | \$500,000    | Lease |
| Hemingway Rum            | 16,380  | 10   | \$1,100,000  | Lease |
| Florida Key West         | 11,200  | 10   | \$500,000    | Lease |
| Deem                     | 10,400  | 10   | \$340,000    | Lease |
| Ray & Mascari            | 10,400  | 10   | \$500,000    | Lease |

**9 COMPANIES                      395,600                      230                      \$42,700,000**

### EXISTING INDUSTRY

| COMPANY                      | SQ FT   | JOBS | INVESTMENT   | DEAL      |
|------------------------------|---------|------|--------------|-----------|
| Colorado Boxed Beef*         | 215,000 | 210  | \$8,700,000  | Purchase  |
| Havertys                     | 110,000 | 10   | \$13,000,000 | Expansion |
| Star Distribution            | 100,000 | 10   | \$2,125,000  | Lease     |
| Advance Auto Parts           | 57,000  | 5    | \$1,210,000  | Lease     |
| Forward Air                  | 40,000  | 10   | \$1,700,000  | Lease     |
| PlayCore                     | 33,000  | 10   | \$2,250,000  | Lease     |
| Amega Sciences               | 28,000  | 5    | \$3,000,000  | Purchase  |
| Publix IT*                   | 20,000  | 150  | \$3,500,000  | Lease     |
| BrewHub                      | 13,000  | 10   | \$2,000,000  | Expansion |
| Publix - Deli Line Expansion | 7,000   | 41   | \$16,000,000 | Expansion |

**10 COMPANIES                      623,000                      461                      \$53,485,000**

**19 COMPANIES                      1,018,600                      691                      \$96,185,000**

### RETAIL

**North**

Starbucks, H&M, Bulk Nation

**South**

Little Greek

**Downtown/Central**

5th & Hall, Hillcrest Coffee, Lakeland Loft, Posto 9, Nick's Bagels, Wax & Needle, Embroidery Mill, Jesse Carl, Cob & Pen, Crane's Crossing, Magnolia Popcorn Co.



## 2015 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                             | SQ FT   | JOBS | INVESTMENT   | DEAL     |
|-------------------------------------|---------|------|--------------|----------|
| PECO Pallet                         | 105,000 | 10   | \$2,000,000  | Lease    |
| DS Services of America              | 72,000  | 400  | \$13,870,000 | BTS      |
| McNelius                            | 50,000  | 25   | \$2,510,000  | Purchase |
| MidWest Hose & Specialty, Inc.      | 50,000  | 10   | \$1,200,000  | Lease    |
| MidWest Fastner                     | 45,000  | 10   | \$1,650,000  | Purchase |
| PlayCore (GT Grandstands)           | 37,000  | 10   | \$1,070,000  | Lease    |
| Industrial Packaging Supplies (IP+) | 30,000  | 5    | \$800,000    | Lease    |
| Tredit Tire & Wheel                 | 22,000  | 5    | \$350,000    | Lease    |
| McJunkin                            | 20,000  | 5    | \$500,000    | Lease    |

**9 COMPANIES                      431,000                      480                      \$23,950,000**

### EXISTING INDUSTRY

| COMPANY                          | SQ FT   | JOBS | INVESTMENT   | DEAL  |
|----------------------------------|---------|------|--------------|-------|
| Rooms To Go                      | 295,000 | 25   | \$13,000,000 | BTS   |
| Premier Transportation           | 121,000 | 15   | \$9,000,000  | BTS   |
| Star Distribution                | 100,000 | 10   | \$2,125,000  | Lease |
| WellDyne*                        | 60,000  | 150  | \$4,700,000  | Lease |
| Saddle Creek Logistics Services* | 34,000  | 150  | \$2,500,000  | BTS   |
| Publix IT*                       | 30,000  | 150  | \$3,500,000  | Lease |
| Atosa Catering Equipment         | 10,000  | 2    | \$225,000    | Lease |

**7 COMPANIES                      650,000                      502                      \$35,050,000**

**16 COMPANIES                      1,081,000                      982                      \$59,000,000**

### RETAIL

#### North

Chipolte

#### South

Square 1 Burgers, Cheddar's, Orange Theory Fitness, The Juice Box, Francesca's,

#### Downtown/Central

Concord Coffee, Patriot Coffee, Balance Culture, A Kind Place Boutique, Crumb & Get It, Taco Bus



## 2014 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                  | SQ FT     | JOBS | INVESTMENT    | DEAL  |
|--------------------------|-----------|------|---------------|-------|
| Amazon                   | 1,002,000 | 385  | \$102,000,000 | BTS   |
| RMS                      | 23,000    | 10   | \$300,000     | Lease |
| Belacon                  | 18,000    | 10   | \$220,000     | Lease |
| MESM                     | 14,000    | 5    | \$60,000      | Lease |
| Atosa Catering Equipment | 10,000    | 5    | \$150,000     | Lease |

**5 COMPANIES                      1,067,000                      415                      \$102,730,000**

### EXISTING INDUSTRY

| COMPANY                              | SQ FT   | JOBS | INVESTMENT   | DEAL          |
|--------------------------------------|---------|------|--------------|---------------|
| Southern Wine & Spirits              | 440,000 | 100  | \$55,000,000 | Build to Suit |
| Star Distrubtion Systems             | 104,000 | 5    | \$2,200,000  | Expansion     |
| MetalTek/SMCI                        | 52,000  | 5    | \$625,000    | Expansion     |
| MaxPak                               | 32,000  | 10   | \$150,000    | Expansion     |
| MasTec/Nsoro                         | 15,000  | 5    | \$225,000    | Expansion     |
| Publix Bakery & Cross Line Expansion | 0       | 25   | \$24,000,000 | Expansion     |
| Pepperidge Farm                      | 0       | 45   | \$7,000,000  | Expansion     |
| SteriPack                            | 0       | 0    | \$3,850,000  | Expansion     |
| Southeast Pets                       | 12,000  | 2    | \$162,000    | Expansion     |
| Sunstate Formulators                 | 11,000  | 2    | \$140,000    | Expansion     |
| Gorin Cockrell McCoy                 | 10000   | 5    | 125000       | Expansion     |
| NAC - North American Composites      | 10000   | 2    | 120000       | Expansion     |

**12 COMPANIES                      686,000                      206                      \$93,597,000**

**17 COMPANIES                      1,753,000                      621                      \$196,327,000**

### RETAIL

#### North

Lakeland Park Center - Ross, Dick's Sporting Goods, Ulta, Dress Barn

#### South

ABC Fine Wines, Too Jay's, Rocket Fizz, Keke's Breakfast Café, SmallCakes, Village Inn, Planet Fitness, HearUSA, Cheddar's

#### Downtown/Central

Jimmy Belle's Seafood, Divicious, Hillcrest Coffee, Mahan's Eatery, The Pink Piano, Concord



## 2013 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY              | SQ FT   | JOBS | INVESTMENT   | DEAL     |
|----------------------|---------|------|--------------|----------|
| O'Reilly Auto Parts  | 388,000 | 400  | \$25,000,000 | BTS      |
| Colo 5               | 105,000 | 60   | \$6,000,000  | Lease    |
| Brew Hub             | 50,000  | 25   | \$14,800,000 | BTS      |
| Caito Food Service   | 39,000  | 45   | \$1,800,000  | Purchase |
| Southeast Pets       | 24,000  | 10   | \$150,000    | Lease    |
| Find A Way Capital   | 22,000  | 5    | \$100,000    | Lease    |
| Gorin Cockrell McCoy | 15,000  | 10   | \$375,000    | Lease    |

**7 COMPANIES                      643,000                      555                      \$48,225,000**

### EXISTING INDUSTRY

| COMPANY                           | SQ FT   | JOBS | INVESTMENT   | DEAL      |
|-----------------------------------|---------|------|--------------|-----------|
| Saddle Creek Logistics*           | 230,000 | 50   | \$7,000,000  | BTS       |
| JBT Foodtech                      | 147,000 | 28   | \$16,000,000 | BTS       |
| Southeast Paper                   | 80,000  | 10   | \$1,500,000  | Expansion |
| McLanahan                         | 72,000  | 10   | \$2,500,000  | Purchase  |
| MakPak                            | 64,000  | 10   | \$1,070,000  | Expansion |
| Draken International              | 60,000  | 55   | \$6,700,000  | Expansion |
| Lakeland Regional Health Systems* | 38,000  | 0    | \$3,500,000  | Expansion |
| JCMI & QAC                        | 30,000  | 5    | \$2,000,000  | BTS       |
| WellDyne                          | 30,000  | 100  | \$500,000    | Expansion |
| North American Composites (NAC)   | 10,000  |      | \$250,000    | Expansion |
| Two Men & Truck Lakeland          | 10000   | 5    | 100000       | Expansion |
| Saddle Creek Logistics*           | 7000    | 0    | 400000       | Expansion |

**12 COMPANIES                      778,000                      273                      \$41,520,000**

**19 COMPANIES                      1,421,000                      828                      \$89,745,000**

### RETAIL

**North**

Wawa, Cinemark 12 Movie Theater, TJ Maxx, Firehouse Subs, Lakeland Park

**South**

Brass Tap, Motherhood Maternity, Buttercup Cakes, Manny's Chophouse, PDQ, Antico's

**Downtown/Central**

Fat Maggies, Locos Gringos Cantina, Boutique Greek, Whiskey Bent BBQ Supply, Dixeland Relics, NewTro Designs



## 2012 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                           | SQ FT   | JOB | INVESTMENT   | DEAL          |
|-----------------------------------|---------|-----|--------------|---------------|
| Mission Foods                     | 168,000 | 133 | \$23,000,000 | Lease         |
| Genesis Logistics                 | 60,000  | 122 | \$2,200,000  | Lease         |
| Relogistics                       | 41,000  | 10  | \$500,000    | Lease         |
| Matheson Tri-Gas                  | 40,000  | 15  | \$40,000,000 | Build to Suit |
| SteriPack                         | 40,000  | 65  | \$7,000,000  | Lease         |
| Outdoor Living Centers of America | 20,000  | 12  | \$3,600,000  | Lease         |
| Cavalier Distributing             | 10,000  | 5   | \$250,000    | Lease         |
| Primal Innovation Technologies*   | 8,000   | 5   | \$400,000    | Lease         |

**8 COMPANIES**

**387,000**

**367**

**\$76,950,000**

### EXISTING INDUSTRY

| COMPANY                     | SQ FT   | JOB | INVESTMENT   | DEAL          |
|-----------------------------|---------|-----|--------------|---------------|
| Publix Super Markets        | 562,000 | 25  | \$20,000,000 | Build to Suit |
| Rooms To Go                 | 300,000 | 40  | \$10,000,000 | Build to Suit |
| Sykes                       | 97,000  | 600 | \$13,500,000 | Lease         |
| MacSteel                    | 46,000  | 10  | \$500,000    | Lease         |
| MaxPak                      | 36,000  | 10  | \$800,000    | Lease         |
| Carolina Logistics Services | 30,000  | 10  | \$500,000    | Build to Suit |
| Publix*                     | 7,000   | 30  | \$1,000,000  | Lease         |

**7 COMPANIES**

**1,465,000**

**725**

**\$46,300,000**

**15 COMPANIES**

**1,852,000**

**1,092**

**\$123,250,000**

### RETAIL

**North**

Chick Fil A, Wawa, Panda Express, Cinemark 12 Movie Theater, TJ Maxx

**South**

Texas Roadhouse, Olive Garden, Soma Intimates, Saigon Bistro, Burger 21, Brass Tap, Perfume Plaza, Motherhood Maternity

**Downtown/Central**

ChopSticks, Butterfly Bistro, Happy Eating, Fat Maggies, Scroppin Shack, Got Cake



## 2011 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                  | SQ FT   | JOBS | INVESTMENT  | DEAL  |
|--------------------------|---------|------|-------------|-------|
| Xpedx                    | 200,000 | 60   | \$4,532,000 | Lease |
| MacSteel                 | 60,000  | 25   | \$500,000   | Lease |
| Phoenix Industries       | 20,000  | 5    | \$500,000   | Lease |
| Total Beverage Solutions | 14,000  | 10   | \$250,000   | Lease |
| National Flood Services  | 12,000  | 40   | \$750,000   | Lease |
| *Silliker                | 5,000   | 10   | \$250,000   | Lease |

|                    |                |            |                    |
|--------------------|----------------|------------|--------------------|
| <b>6 COMPANIES</b> | <b>311,000</b> | <b>150</b> | <b>\$6,782,000</b> |
|--------------------|----------------|------------|--------------------|

### EXISTING INDUSTRY

| COMPANY                   | SQ FT   | JOBS | INVESTMENT  | DEAL  |
|---------------------------|---------|------|-------------|-------|
| HD Supply                 | 151,000 | 10   | \$1,500,000 | Lease |
| Nsoro                     | 29,000  | 10   | \$500,000   | Lease |
| Forward Air               | 25,000  | 5    | \$1,625,000 | Lease |
| Greenball Corporation     | 23,000  | 5    | \$600,000   | Lease |
| The Pepsi Bottling Group  | 22,000  | 10   | \$300,000   | Lease |
| Taste Advantage           | 16,000  | 5    | \$400,000   | Lease |
| USFP *                    | 14,000  | 10   | \$750,000   | Lease |
| Mastronardi Produce       | 12,000  | 2    | \$300,000   | Lease |
| Saunders Ralston Realty * | 11,000  | 5    | \$250,000   | Lease |

|                    |                |           |                    |
|--------------------|----------------|-----------|--------------------|
| <b>9 COMPANIES</b> | <b>303,000</b> | <b>62</b> | <b>\$6,225,000</b> |
|--------------------|----------------|-----------|--------------------|

|                     |                |            |                     |
|---------------------|----------------|------------|---------------------|
| <b>15 COMPANIES</b> | <b>614,000</b> | <b>212</b> | <b>\$13,007,000</b> |
|---------------------|----------------|------------|---------------------|

### RETAIL

North

Buffalo Wild Wings, Tilley's, GFS Marketplace, Big Lots, Longhorn Steakhouse, Wawa

South

Krispy Kreme, Hobby Lobby, Big Lots, Versona, Jimmy Johns

Downtown/Central



## 2010 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                     | SQ FT   | JOBS | INVESTMENT  | DEAL  |
|-----------------------------|---------|------|-------------|-------|
| TaChen                      | 140,000 | 25   | \$6,250,000 | Lease |
| Premier Transportation      | 70,000  | 45   | \$1,987,000 | Lease |
| Sky King                    | 50,000  | 50   | \$900,000   | Lease |
| Regency Technologies        | 36,000  | 5    | \$200,000   | Lease |
| Thermo Compaction Systems   | 20,000  | 10   | \$250,000   | Lease |
| Johnstone Supply            | 14,000  | 5    | \$400,000   | Lease |
| Blue Eye                    | 14,000  | 10   | \$500,000   | Lease |
| Solid Start                 | 13,000  | 5    | \$200,000   | Lease |
| Energys Batteries           | 12,000  | 11   | \$425,000   | Lease |
| Baseball Heaven             | 12,000  | 5    | \$250,000   | Lease |
| Lifting Gear Hire           | 12,000  | 5    | \$300,000   | Lease |
| Vision Works                | 11,000  | 5    | \$200,000   | Lease |
| * Bay Care Home Care        | 7,000   | 5    | \$300,000   | Lease |
| * Central Florida Mediation | 5,000   | 5    | \$200,000   | Lease |

**14 COMPANIES**

**416,000**

**191**

**\$12,362,000**

### EXISTING INDUSTRY

| COMPANY               | SQ FT  | JOBS | INVESTMENT | DEAL      |
|-----------------------|--------|------|------------|-----------|
| Keymark               | 102000 | 68   | 3000000    | Lease     |
| MaxPak                | 97000  | 50   | 1552000    | Lease     |
| Alaso Inc.            | 72000  | 20   | 3000000    | Purchase  |
| *Mid America          | 4000   | 10   | 200000     | Lease     |
| QMI                   | 1000   | 30   | 3500000    | Expansion |
| Whitlock (Juice Bowl) | 0      | 32   | 12000000   | New Line  |

**6 COMPANIES**

**276,000**

**210**

**\$23,252,000**

**20 COMPANIES**

**692,000**

**401**

**\$35,614,000**

### RETAIL

North

Planet Fitness

South

Famous Tates, Chipolte, Aspen Dental

Downtown/Central

Hookah Palace, Jimmy John's



## 2009 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                       | SQ FT  | JOBS | INVESTMENT   | DEAL          |
|-------------------------------|--------|------|--------------|---------------|
| GTECH                         | 98,000 | 221  | \$45,000,000 | Build to Suit |
| WellDyne                      | 66,000 | 673  | \$20,000,000 | Lease         |
| Rincat                        | 50,000 | 10   | \$200,000    | Lease         |
| Coach Glass                   | 40,000 | 10   | \$2,076,672  | Purchase      |
| At Your Door Moving & Storage | 30,000 | 10   | \$500,000    | Lease         |
| Café Favorites                | 24,000 | 15   | \$600,000    | Lease         |
| Crimsafe                      | 16,000 | 5    | \$220,000    | Lease         |
| MaxPak Fulfillment Center     | 14,000 | 20   | \$200,000    | Lease         |
| Nsoro                         | 10,000 | 10   | \$200,000    | Lease         |

**9 COMPANIES                      348,000                      974                      \$68,996,672**

### EXISTING INDUSTRY

| COMPANY              | SQ FT  | JOBS | INVESTMENT     | DEAL             |
|----------------------|--------|------|----------------|------------------|
| GEICO                | 0      | 450  |                | New Jobs         |
| Colorado Boxed Beef  |        | 44   |                | upgrade/training |
| Sylvite              | 38000  |      | \$350,000.00   | Lease            |
| SCP Distributors     | 26000  |      | \$1,000,000.00 | Lease            |
| Agape Food Bank      | 21000  |      | \$325,000.00   | Lease            |
| *Lakeland Electric   | 20000  |      |                | Lease            |
| *Northwestern Mutual | 10,000 |      |                | Lease            |

**7 COMPANIES                      115,000                      494                      \$1,675,000**

**16 COMPANIES                      463,000                      1468                      \$70,671,672**

### RETAIL

**North**

Northside Village

**South**

Ciao Bella, Red Elephant Pizza & Grill, Tiajuana Flats

**Downtown/Central**

Jet's Pizza, Little Caesars, Pipo's Café, Fresco's Bakery & Bistro



## 2008 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                          | SQ FT   | JOBS | INVESTMENT   | DEAL          |
|----------------------------------|---------|------|--------------|---------------|
| Land O'Lakes Purina Feeds        | 104,000 | 15   | \$2,500,000  | Lease         |
| Packaging Corporation of America | 96,000  | 13   | \$1,000,000  | Lease         |
| Ring Power                       | 76,000  | 75   | \$12,617,817 | Build to Suit |
| Gateway Tire                     | 42,000  | 15   | \$750,000    | Lease         |
| United Brokerage Co.             | 34,000  | 5    | \$350,000    | Lease         |
| Williams Sonoma                  | 34,000  | 16   | \$1,400,000  | Lease         |
| Critical Response Networks       | 22,000  | 3    | \$250,000    | Lease         |
| Ramsco                           | 20,000  | 10   | \$300,000    | Lease         |
| Broadnax Inc.                    | 18,000  | 2    | \$100,000    | Lease         |
| Southern Furniture Leasing       | 16,000  | 5    | \$240,000    | Lease         |
| Modo Exhibits                    | 12,000  | 5    | \$250,000    | Lease         |
| Clean Air Research               | 12,000  | 5    | \$250,000    | Lease         |

**12 COMPANIES**

**486,000**

**169**

**\$20,007,817**

### EXISTING INDUSTRY

| COMPANY                  | SQ FT  | JOBS | INVESTMENT | DEAL          |
|--------------------------|--------|------|------------|---------------|
| Saddle Creek Corporation | 486000 | 22   | 20000000   | Build to Suit |
| Pepperidge Farm          | 20000  | 45   | 23000000   | Build to Suit |
| Firmenich                | 12000  | 82   | 20000000   | Build to Suit |

**3 COMPANIES**

**518,000**

**149**

**\$63,000,000**

**15 COMPANIES**

**1,004,000**

**318**

**\$83,007,817**

### RETAIL

**North**

HH Gregg, Huntington Learning Center, Pump It Up, Northside Village

**South**

Highland City Town Center, Kazbor's

**Downtown/Central**

Linksters, Gosh Express, Sugar Rush, Cash & Barrell, Mojo's, Winghouse, Nicky D's, Five Guys



## 2007 DEVELOPMENT ACTIVITY

| NEW INDUSTRIES                |                  |            |                     |                   |
|-------------------------------|------------------|------------|---------------------|-------------------|
| COMPANY                       | SQ FT            | JOBS       | INVESTMENT          | DEAL              |
| Empire                        | 160,000          | 100        | \$4,000,000         | New Industry      |
| Pepsi                         | 109,000          | 100        | \$7,500,000         | New Industry      |
| JP Lamborn                    | 65,000           | 50         | \$2,000,000         | New Industry      |
| Guardian                      | 57,000           | 25         | \$1,000,000         | New Industry      |
| Sun Publications              | 40,000           | 50         | \$4,500,000         | New Industry      |
| Instrument Valve Services Co. | 26,000           | 10         | \$350,000           | New Industry      |
| Alta Quip                     | 26,000           | 20         | \$640,000           | New Industry      |
| Deal Tire                     | 26,000           | 10         | \$600,000           | New Industry      |
| Outback Essentials            | 24,000           | 15         | \$300,000           | New Industry      |
| Commercial Design Services    | 22,000           | 10         | \$500,000           | New Industry      |
| Pepsi (2)                     | 20,000           | 5          | \$100,000           | New Industry      |
| Argix Logistics               | 19,000           | 25         | \$300,000           | New Industry      |
| Warren Alloy                  | 16,000           | 10         | \$300,000           | New Industry      |
| Ascent Health Care            | 14,000           | 5          | \$250,000           | New Industry      |
| Herb Thyme                    | 14,000           | 15         | \$100,000           | New Industry      |
| CAM Connections               | 13,000           | 10         | \$1,300,000         | New Industry      |
| MAS Energy                    | 10,000           | 10         | \$500,000           | New Industry      |
| Masi Pack                     | 10,000           | 10         | \$500,000           | New Industry      |
| AMJ Marine                    | 10,000           | 14         | \$250,000           | New Industry      |
| <b>19 COMPANIES</b>           | <b>681,000</b>   | <b>494</b> | <b>\$24,990,000</b> |                   |
| EXISTING INDUSTRY             |                  |            |                     |                   |
| COMPANY                       | SQ FT            | JOBS       | INVESTMENT          | DEAL              |
| Saddle Creek Corporation      | 99,000           | 25         | \$3,178,425         | Existing Industry |
| Graham Packaging              | 80,000           | 15         | \$5,000,000         | Existing Industry |
| Integrated Metals             | 79,000           | 10         | \$3,150,000         | Existing Industry |
| Carpenter Company             | 74,000           | 25         | \$2,000,000         | Existing Industry |
| ECR Technologies              | 30,000           | 35         | \$2,700,000         | Existing Industry |
| Burris Logistics              | 25,000           | 5          | \$1,560,000         | Existing Industry |
| Madden Corporate Service      | 14,000           | 10         | \$800,000           | Existing Industry |
| <b>7 COMPANIES</b>            | <b>401,000</b>   | <b>125</b> | <b>\$18,388,425</b> |                   |
| <b>26 COMPANIES</b>           | <b>1,082,000</b> | <b>619</b> | <b>\$43,378,425</b> |                   |



## 2006 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                    | SQ FT   | JOB | INVESTMENT  | DEAL         |
|----------------------------|---------|-----|-------------|--------------|
| Home Depot Supply          | 240,000 | 75  | \$8,000,000 | New Industry |
| Coca Cola Enterprises      | 100,000 | 100 | \$5,000,000 | New Industry |
| Caterpillar                | 80,000  | 0   | \$4,130,337 | New Industry |
| Fulfillment Solutions      | 70,000  | 15  | \$1,000,000 | New Industry |
| Gourmet Food International | 31,000  | 0   | \$2,660,000 | New Industry |
| EDI Express                | 19,000  | 10  | \$300,000   | New Industry |
| Elegant Outdoor Lifestyles | 16,000  | 10  | \$250,000   | New Industry |
| Taste Advantage            | 13,000  | 10  | \$300,000   | New Industry |
| Volc Protective            | 12,000  | 5   | \$250,000   | New Industry |
| Progressive Insurance      | 11,000  | 100 | \$1,500,000 | New Industry |
| Advantage Travel           | 11,000  | 25  | \$300,000   | New Industry |
| Town & Country Industries  | 10,000  | 0   | \$0         | New Industry |
| Sigma                      | 10,000  | 5   | \$250,000   | New Industry |
| Performance Contractors    | 10,000  | 5   | \$200,000   | New Industry |
| Watson's Physicians        | 10,000  | 15  | \$500,000   | New Industry |
| Rinnai                     | 9,000   | 25  | \$1,500,000 | New Industry |
| State Farm                 | 3,000   | 25  | \$500,000   | New Industry |
| SPH Marketing              | 4,000   | 25  | \$325,000   | New Industry |

**18 COMPANIES      659,000      450      \$26,965,337**

### EXISTING INDUSTRY

| COMPANY                  | SQ FT   | JOB | INVESTMENT  | DEAL              |
|--------------------------|---------|-----|-------------|-------------------|
| Eastern Metal Supply     | 160,000 | 0   | \$0         | Existing Industry |
| Carpenter Company        | 73,000  | 25  | \$3,000,000 | Existing Industry |
| Southeastern Paper Group | 50,000  | 10  | \$500,000   | Existing Industry |
| Golf Ventures            | 50,000  | 20  | \$1,250,000 | Existing Industry |
| Milliken                 | 45,000  | 25  | \$900,000   | Existing Industry |
| Layne Atlantic           | 40,000  | 25  | \$2,750,000 | Existing Industry |
| Publix                   | 25,000  | 50  | \$750,000   | Existing Industry |
| Marcobay                 | 21,000  | 5   | \$2,000,000 | Existing Industry |
| Boone Distributors       | 19,000  | 0   | \$0         | Existing Industry |
| Edward Don               | 12,000  | 0   | \$0         | Existing Industry |
| BrightHouse Networks     | 7,000   | 0   | \$0         | Existing Industry |

**11 COMPANIES      502,000      160      \$11,150,000**

**29 COMPANIES      1,161,000      610      \$38,115,337**



## 2005 DEVELOPMENT ACTIVITY

| NEW INDUSTRIES                |                  |              |                     |                   |
|-------------------------------|------------------|--------------|---------------------|-------------------|
| COMPANY                       | SQ FT            | JOBS         | INVESTMENT          | DEAL              |
| Southern Wine & Spirits of FL | 653,000          | 300          | \$10,500,000        | New Industry      |
| PDT Trucking                  | 64,000           | 50           | \$1,300,000         | New Industry      |
| Dart Container Company        | 57,000           | 0            | \$0                 | New Industry      |
| Star Distribution             | 54,000           | 10           | \$250,000           | New Industry      |
| Sunrise Medical               | 50,000           | 25           | \$1,300,000         | New Industry      |
| Stylecrest                    | 35,000           | 10           | \$0                 | New Industry      |
| Custom Glass                  | 31,000           | 10           | \$100,000           | New Industry      |
| Recycle Tech Corp             | 27,000           | 10           | \$350,000           | New Industry      |
| Miller Group LLC              | 23,000           | 20           | \$1,775,000         | New Industry      |
| ACME Wholesale                | 22,000           | 20           | \$207,600           | New Industry      |
| Southeastern Paper Group      | 21,000           | 10           | \$500,000           | New Industry      |
| Tru Vue, Inc.                 | 15,000           | 10           | \$300,000           | New Industry      |
| Dal Tile                      | 10,000           | 15           | \$600,000           | New Industry      |
| Civic Development Group       | 8,000            | 250          | \$500,000           | New Industry      |
| John Jerue Truckbrokers       | 7,000            | 50           | \$300,000           | New Industry      |
| Gateway Insurance             | 7,000            | 50           | \$300,000           | New Industry      |
| <b>16 COMPANIES</b>           | <b>1,084,000</b> | <b>840</b>   | <b>\$18,282,600</b> |                   |
| EXISTING INDUSTRY             |                  |              |                     |                   |
| COMPANY                       | SQ FT            | JOBS         | INVESTMENT          | DEAL              |
| Rooms To Go                   | 250,000          | 100          | \$6,000,000         | Existing Industry |
| Rooms To Go (2)               | 151,000          | 10           | \$1,000,000         | Existing Industry |
| USF Distribution              | 80,000           | 50           | \$2,000,000         | Existing Industry |
| Air Logic                     | 30,000           | 20           | \$600,000           | Existing Industry |
| Summit Consulting             | 25,000           | 75           | \$750,000           | Existing Industry |
| Exel Direct                   | 14,000           | 10           | \$300,000           | Existing Industry |
| Lakeland Moving & Storage     | 11,000           | 5            | \$250,000           | Existing Industry |
| <b>7 COMPANIES</b>            | <b>561,000</b>   | <b>270</b>   | <b>\$10,900,000</b> |                   |
| <b>23 COMPANIES</b>           | <b>1,645,000</b> | <b>1,110</b> | <b>\$29,182,600</b> |                   |



## 2004 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                        | SQ FT   | JOBS | INVESTMENT   | DEAL         |
|--------------------------------|---------|------|--------------|--------------|
| Fibertek                       | 261,000 | 400  | \$4,000,000  | New Industry |
| Haverty's                      | 226,000 | 80   | \$12,000,000 | New Industry |
| SEMCO Southeastern Steel       | 53,000  | 15   | \$1,500,000  | New Industry |
| ABC Supply Company             | 45,000  | 16   | \$1,200,000  | New Industry |
| National Composites            | 25,000  | 25   | \$500,000    | New Industry |
| Raymond Material Handling      | 25,000  | 35   | \$600,000    | New Industry |
| Southeastern Paper Group       | 18,000  | 10   | \$400,000    | New Industry |
| Grainger                       | 18,000  | 10   | \$500,000    | New Industry |
| Azteca                         | 16,000  | 15   | \$250,000    | New Industry |
| Milliken Industries            | 15,000  | 8    | \$200,000    | New Industry |
| Rotech Medical Equipment, Inc. | 15,000  | 51   | \$200,000    | New Industry |
| Biolab                         | 13,000  | 10   | \$200,000    | New Industry |
| Party Panache                  | 11,000  | 10   | \$150,000    | New Industry |
| Sunstate Formulators           | 11,000  | 10   | \$200,000    | New Industry |
| American Battery               | 10,000  | 10   | \$200,000    | New Industry |

**15 COMPANIES**

**762,000**

**705**

**\$22,100,000**

### EXISTING INDUSTRY

| COMPANY                           | SQ FT   | JOBS | INVESTMENT   | DEAL              |
|-----------------------------------|---------|------|--------------|-------------------|
| Verizon                           | 21,000  | 300  | \$550,000    | Existing Industry |
| Plasti Pak                        | 127,000 | 5    | \$400,000    | Existing Industry |
| Carolina Logistics Services, Inc. | 79,000  | 25   | \$2,000,000  | Existing Industry |
| Bunch & Associates                | 53,000  | 100  | \$1,600,000  | Existing Industry |
| Carpenter Company                 | 47,000  | 100  | \$950,000    | Existing Industry |
| USA Carriers                      | 41,000  | 10   | \$840,000    | Existing Industry |
| QMI                               | 38,000  | 5    | \$560,000    | Existing Industry |
| Country Hearth Bakery             | 50,000  | 25   | \$17,000,000 | Existing Industry |
| Protel                            | 36,000  | 25   | \$1,215,000  | Existing Industry |
| Central Food Equipment            | 27,000  | 5    | \$450,000    | Existing Industry |
| Metamic                           | 23,000  | 10   | \$640,000    | Existing Industry |

**11 COMPANIES**

**542,000**

**610**

**\$26,205,000**

**26 COMPANIES**

**1,304,000**

**1,315**

**\$48,305,000**



## 2003 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                      | SQ FT   | JOBS | INVESTMENT  | DEAL         |
|------------------------------|---------|------|-------------|--------------|
| Colorado Boxed Beef          | 110,000 | 100  | \$1,500,000 | New Industry |
| Snavelly Lumber Co.          | 62,000  | 20   | \$0         | New Industry |
| Custom Linen Solutions       | 50,000  | 0    | \$2,010,000 | New Industry |
| Flanders Electric            | 42,000  | 30   | \$1,100,000 | New Industry |
| Monte Packing Company        | 32,000  | 20   | \$500,000   | New Industry |
| Rochester Rotational Molding | 30,000  | 20   | \$250,000   | New Industry |
| Race Trac                    | 21,000  | 5    | \$250,000   | New Industry |
| Mastronardi Produce          | 18,000  | 2    | \$100,000   | New Industry |
| Netflixx                     | 12,000  | 35   | \$150,000   | New Industry |
| T Mobile                     | 11,000  | 10   | \$200,000   | New Industry |
| Empire Equipment Co.         | 11,000  | 4    | \$200,000   | New Industry |

**11 COMPANIES**

**399,000**

**246**

**\$6,260,000**

### EXISTING INDUSTRY

| COMPANY                  | SQ FT  | JOBS | INVESTMENT  | DEAL              |
|--------------------------|--------|------|-------------|-------------------|
| Juice Bowl               | 90,000 | 10   | \$2,000,000 | Existing Industry |
| GEICO                    | 0      | 400  | \$1,073,055 | Existing Industry |
| Composites One           | 75,000 | 10   | \$1,500,000 | Existing Industry |
| Star Distribution        | 61,000 | 10   | \$200,000   | Existing Industry |
| Plasti Pak               | 42,000 | 5    | \$100,000   | Existing Industry |
| Saddle Creek Corporation | 32,000 | 20   | \$2,170,000 | Existing Industry |
| Summit Consulting, Inc.  | 29,000 | 50   | \$1,811,500 | Existing Industry |
| Maxxim Vinyl Visions     | 21,000 | 15   | \$250,000   | Existing Industry |
| Juice Bowl               | 16,000 | 2    | \$50,000    | Existing Industry |

**9 COMPANIES**

**366,000**

**522**

**\$9,154,555**

**20 COMPANIES**

**765,000**

**768**

**\$15,414,555**



## 2002 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                     | SQ FT   | JOBS | INVESTMENT   | DEAL         |
|-----------------------------|---------|------|--------------|--------------|
| Usco/JC Penny               | 360,000 | 400  | \$10,000,000 | New Industry |
| McKesson Pharmaceutical     | 180,000 | 160  | \$6,000,000  | New Industry |
| Structall Building Systems  | 112,000 | 0    | \$0          | New Industry |
| Plasti Pak Packing Inc.     | 78,000  | 800  | \$2,400,000  | New Industry |
| Amware Logistics            | 78,000  | 50   | \$100,000    | New Industry |
| Publix                      | 57,000  | 0    | \$0          | New Industry |
| Gator Tools                 | 40,000  | 10   | \$1,000,000  | New Industry |
| Cingular Wireless           | 40,000  | 50   | \$500,000    | New Industry |
| Stainlee Imports Inc.       | 15,000  | 0    | \$300,000    | New Industry |
| Gulf Tile                   | 14,000  | 6    | \$200,000    | New Industry |
| IFARM                       | 12,000  | 12   | \$20,000     | New Industry |
| Innovative Concrete Tech.   | 11,000  | 0    | \$425,000    | New Industry |
| Youth & Family Alternatives | 9,000   | 32   | \$70,000     | New Industry |
| Chase Manhattan Mtg. Co.    | 3,000   | 0    | \$0          | New Industry |

**14 COMPANIES**

**1,009,000**

**1520**

**\$21,015,000**

### EXISTING INDUSTRY

| COMPANY                       | SQ FT   | JOBS | INVESTMENT | DEAL              |
|-------------------------------|---------|------|------------|-------------------|
| Cardinal Pharmaceutical       | 105,000 | 15   | \$500,000  | Existing Industry |
| CJ Pallet                     | 116,000 | 10   | \$300,000  | Existing Industry |
| Continental Mfg. Lmtd.        | 50,000  | 20   | \$0        | Existing Industry |
| Vanguard                      | 31,000  | 185  | \$500,000  | Existing Industry |
| United Wholesale Distributors | 29,000  | 0    | \$0        | Existing Industry |
| AMJ Equipment Corp.           | 15,000  | 30   | \$30,000   | Existing Industry |
| AccuTel/GMAC                  | 12,000  | 50   | \$500,000  | Existing Industry |

**7 COMPANIES**

**358,000**

**310**

**\$1,830,000**

**21 COMPANIES**

**1,367,000**

**1,830**

**\$22,845,000**



## 2001 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY              | SQ FT   | JOBS | INVESTMENT  | DEAL         |
|----------------------|---------|------|-------------|--------------|
| ETURA                | 128,000 | 200  | \$3,500,000 | New Industry |
| GC Call Center       | 80,000  | 800  | \$300,000   | New Industry |
| USF                  | 65,000  | 80   | \$800,000   | New Industry |
| Florida Treatt       | 64,000  | 24   | \$5,000,000 | New Industry |
| Freeman & Ware       | 50,000  | 15   | \$500,000   | New Industry |
| Southern Air Systems | 44,000  | 30   | \$800,000   | New Industry |
| Paslode              | 26,000  | 10   | \$500,000   | New Industry |
| Omnia Inc.           | 26,000  | 25   | \$500,000   | New Industry |
| GMAC                 | 23,000  | 80   | \$1,500,000 | New Industry |
| Millennium           | 11,000  | 100  | \$300,000   | New Industry |
| People Misters       | 10,000  | 5    | \$100,000   | New Industry |

**11 COMPANIES      527,000      1369      \$13,800,000**

### EXISTING INDUSTRY

| COMPANY                   | SQ FT   | JOBS | INVESTMENT   | DEAL              |
|---------------------------|---------|------|--------------|-------------------|
| Save-A-Lot                | 400,000 | 10   | \$8,000,000  | Existing Industry |
| Publix Headquarters       | 320,000 | 200  | \$35,000,000 | Existing Industry |
| Carpenter Insulation      | 90,000  | 15   | \$2,500,000  | Existing Industry |
| Juice Bowl                | 32,000  | 5    | \$150,000    | Existing Industry |
| Holland & Knight          | 30,000  | 25   | \$1,000,000  | Existing Industry |
| Witt Plastics             | 24,000  | 5    | \$500,000    | Existing Industry |
| Crown Printing            | 18,000  | 5    | \$750,000    | Existing Industry |
| Advanced Handling Systems | 17,000  | 5    | \$1,200,000  | Existing Industry |
| Tow Master                | 15,000  | 5    | \$300,000    | Existing Industry |
| Exel Direct               | 14,000  | 5    | \$200,000    | Existing Industry |
| Hidden Hitch Inc.         | 14,000  | 5    | \$200,000    | Existing Industry |
| SMCI                      | 13,000  | 10   | \$700,000    | Existing Industry |
| Mattress Discounters      | 12,000  | 10   | \$200,000    | Existing Industry |

**13 COMPANIES      999,000      305      \$50,700,000**

**24 COMPANIES      1,526,000      1,674      \$64,500,000**



## 2000 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                        | SQ FT  | JOBS | INVESTMENT  | DEAL         |
|--------------------------------|--------|------|-------------|--------------|
| Lakeland Refrigerated Services | 82,000 | 10   | \$4,000,000 | New Industry |
| Morgan Transportation          | 45,000 | 48   | \$500,000   | New Industry |
| Special Distribution Services  | 32,000 | 40   | \$600,000   | New Industry |
| Keiser College                 | 25,000 | 30   | \$1,300,000 | New Industry |
| Computer Renaissance           | 23,000 | 15   | \$400,000   | New Industry |
| USA Carriers, Inc.             | 17,000 | 5    | \$300,000   | New Industry |
| Purina Mills, Inc.             | 14,000 | 5    | \$200,000   | New Industry |
| MedCom USA                     | 13,000 | 10   | \$750,000   | New Industry |
| TMP Services                   | 10,000 | 25   | \$100,000   | New Industry |

**9 COMPANIES**

**261,000**

**188**

**\$8,150,000**

### EXISTING INDUSTRY

| COMPANY                    | SQ FT   | JOBS | INVESTMENT   | DEAL              |
|----------------------------|---------|------|--------------|-------------------|
| Publix Cold Storage        | 600,000 | 50   | \$75,000,000 | Existing Industry |
| Rooms to Go                | 400,000 | 20   | \$10,000,000 | Existing Industry |
| Saddle Creek               | 85,000  | 10   | \$1,500,000  | Existing Industry |
| GMF                        | 80,000  | 10   | \$3,000,000  | Existing Industry |
| Save-a-Lot                 | 56,000  | 5    | \$1,000,000  | Existing Industry |
| Gator Freightways          | 50,000  | 15   | \$2,600,000  | Existing Industry |
| USCO                       | 50,000  | 5    | \$2,600,000  | Existing Industry |
| Vanguard                   | 40,000  | 50   | \$1,000,000  | Existing Industry |
| Bio-Lab                    | 42,000  | 20   | \$800,000    | Existing Industry |
| Keymark                    | 45,000  | 50   | \$1,000,000  | Existing Industry |
| Fast Food Merchandising    | 32,000  | 10   | \$500,000    | Existing Industry |
| H & O                      | 30,000  | 20   | \$600,000    | Existing Industry |
| Square D                   | 25,000  | 15   | \$500,000    | Existing Industry |
| Publix Accounting Division | 25,000  | 50   | \$750,000    | Existing Industry |
| PlasPet                    | 25,000  | 10   | \$500,000    | Existing Industry |
| Unique                     | 17,000  | 5    | \$200,000    | Existing Industry |

**16 COMPANIES**

**1,602,000**

**345**

**\$101,550,000**

**25 COMPANIES**

**1,863,000**

**533**

**\$109,700,000**



## 1999 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY              | SQ FT   | JOB | INVESTMENT  | DEAL         |
|----------------------|---------|-----|-------------|--------------|
| Zephyrhills Water    | 125,000 | 50  | \$1,500,000 | New Industry |
| Kingsdown            | 44,000  | 10  | \$500,000   | New Industry |
| Reilly Dairy         | 40,000  | 15  | \$2,000,000 | New Industry |
| Eastern Metal Supply | 40,000  | 5   | \$500,000   | New Industry |
| RMC Ewell, Inc.      | 25,000  | 10  | \$1,500,000 | New Industry |
| Norandex             | 24,000  | 5   | \$750,000   | New Industry |
| Unitel               | 17,000  | 200 | \$500,000   | New Industry |

**7 COMPANIES      315,000      295      \$7,250,000**

### EXISTING INDUSTRY

| COMPANY                   | SQ FT   | JOB  | INVESTMENT   | DEAL              |
|---------------------------|---------|------|--------------|-------------------|
| GEICO                     | 297,000 | 2500 | \$18,000,000 | Existing Industry |
| Rooms To Go               | 192,000 | 50   | \$400,000    | Existing Industry |
| Saddle Creek              | 120,000 | 20   | \$2,100,000  | Existing Industry |
| Publix Return Center      | 70,000  | 10   | \$1,000,000  | Existing Industry |
| Publix Dairy Supply       | 60,000  | 5    | \$500,000    | Existing Industry |
| Sun Trust                 | 60,000  | 100  | \$10,000,000 | Existing Industry |
| Carpenter Co.             | 39,000  | 25   | \$1,000,000  | Existing Industry |
| Allstar Bleachers         | 20,000  | 24   | \$1,000,000  | Existing Industry |
| ITC                       | 20,000  | 200  | \$500,000    | Existing Industry |
| Mid Florida Credit Union  | 18,000  | 25   | \$1,000,000  | Existing Industry |
| AmeraParts                | 17,000  | 15   | \$350,000    | Existing Industry |
| Pharmacy Care Specialists | 14,000  | 0    | \$0          | Existing Industry |

**12 COMPANIES      927,000      2,974      \$35,850,000**

**19 COMPANIES      1,242,000      3,269      \$43,100,000**



## 1998 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                | SQ FT   | JOBS | INVESTMENT   | DEAL         |
|------------------------|---------|------|--------------|--------------|
| Rooms To Go            | 882,000 | 250  | \$12,500,000 | New Industry |
| Keymark                | 94,000  | 75   | \$2,000,000  | New Industry |
| Coastal Unilube        | 53,000  | 25   | \$1,000,000  | New Industry |
| Sea Specialties        | 41,000  | 20   | \$500,000    | New Industry |
| Hardee Equipment Co.   | 40,000  | 50   | \$1,000,000  | New Industry |
| ICT Group              | 30,000  | 300  | \$750,000    | New Industry |
| Gourmet Award Foods    | 14,000  | 10   | \$150,000    | New Industry |
| Mattress Discounters   | 12,000  | 5    | \$150,000    | New Industry |
| Rack Room Shoes        | 11,000  | 10   | \$150,000    | New Industry |
| Hulcher Services, Inc. | 10,000  | 8    | \$100,000    | New Industry |

**10 COMPANIES      1,187,000      753      \$18,300,000**

### EXISTING INDUSTRY

| COMPANY                 | SQ FT   | JOBS | INVESTMENT   | DEAL              |
|-------------------------|---------|------|--------------|-------------------|
| Ledger                  | 102,000 | 25   | \$22,000,000 | Existing Industry |
| Mutual Wholesale        | 40,000  | 25   | \$200,000    | Existing Industry |
| Precisionnaire          | 28,000  | 10   | \$200,000    | Existing Industry |
| GEICO                   | 25,000  | 200  | \$1,000,000  | Existing Industry |
| Unique Industries       | 24,000  | 10   | \$250,000    | Existing Industry |
| Eagle Supply Co.        | 20,000  | 10   | \$325,000    | Existing Industry |
| Creative Balloons       | 18,000  | 5    | \$200,000    | Existing Industry |
| Harrell's               | 18,000  | 5    | \$300,000    | Existing Industry |
| Florida Tile            | 15,000  | 10   | \$250,000    | Existing Industry |
| Plaspet                 | 14,000  | 5    | \$150,000    | Existing Industry |
| Picknet Molded Plastics | 12,000  | 5    | \$100,000    | Existing Industry |
| Wholesale Tool          | 11,000  | 20   | \$500,000    | Existing Industry |
| AMJ                     | 16,000  | 10   | \$1,300,000  | Existing Industry |

**13 COMPANIES      343,000      340      \$26,775,000**

**23 COMPANIES      1,530,000      1093      \$45,075,000**



## 1997 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                  | SQ FT   | JOB | INVESTMENT  | DEAL         |
|--------------------------|---------|-----|-------------|--------------|
| Rooms To Go              | 139,000 | 10  | \$500,000   | New Industry |
| AutoSTAR                 | 94,000  | 25  | \$1,000,000 | New Industry |
| Fast Food Merchandising  | 64,000  | 60  | \$1,000,000 | New Industry |
| Solair                   | 64,000  | 40  | \$1,000,000 | New Industry |
| Quill                    | 61,000  | 20  | \$1,000,000 | New Industry |
| Pinckney Molded Plastics | 33,000  | 20  | \$500,000   | New Industry |
| Glassrite                | 16,000  | 20  | \$350,000   | New Industry |
| Total Containment        | 18,000  | 10  | \$350,000   | New Industry |
| Plaspet                  | 21,000  | 10  | \$350,000   | New Industry |
| Seaboard Distributors    | 11,000  | 5   | \$100,000   | New Industry |
| South Trust Bank         | 10,000  | 10  | \$500,000   | New Industry |
| Velda Farms              | 10,000  | 40  | \$500,000   | New Industry |

**12 COMPANIES      541,000      270      \$7,150,000**

### EXISTING INDUSTRY

| COMPANY             | SQ FT   | JOB | INVESTMENT  | DEAL              |
|---------------------|---------|-----|-------------|-------------------|
| Discount Auto Parts | 270,000 | 50  | \$5,000,000 | Existing Industry |
| Cutler              | 133,000 | 50  | \$5,000,000 | Existing Industry |
| Kidron              | 120,000 | 50  | \$2,000,000 | Existing Industry |
| GEICO               | 25,000  | 200 | \$1,250,000 | Existing Industry |
| Alabama Metals      | 25,000  | 10  | \$500,000   | Existing Industry |
| Lockheed Martin     | 0       | 100 | \$0         | Existing Industry |

**6 COMPANIES      573,000      460      \$13,750,000**

**18 COMPANIES      1,114,000      730      \$20,900,000**



## 1996 DEVELOPMENT ACTIVITY

| NEW INDUSTRIES               |                |            |                     |                   |
|------------------------------|----------------|------------|---------------------|-------------------|
| COMPANY                      | SQ FT          | JOBS       | INVESTMENT          | DEAL              |
| Consolidated Stainless       | 76,000         | 25         | \$1,000,000         | New Industry      |
| Pallet Management            | 62,000         | 20         | \$1,000,000         | New Industry      |
| RUS                          | 50,000         | 50         | \$2,000,000         | New Industry      |
| Preferred Distribution       | 57,000         | 15         | \$500,000           | New Industry      |
| Damage Recovery              | 43,000         | 25         | \$500,000           | New Industry      |
| Auto Supply of So. Calif     | 40,000         | 10         | \$500,000           | New Industry      |
| Tow Master                   | 30,000         | 24         | \$300,000           | New Industry      |
| Carlisle Tire & Wheel Co.    | 14,000         | 5          | \$150,000           | New Industry      |
| Signature Group              | 11,000         | 120        | \$300,000           | New Industry      |
| CCI                          | 10,000         | 150        | \$100,000           | New Industry      |
| DTI                          | 5,000          | 3          | \$100,000           | New Industry      |
| Earth and Ocean Sports       | 13,000         | 3          | \$150,000           | New Industry      |
| <b>12 COMPANIES</b>          | <b>411,000</b> | <b>450</b> | <b>\$6,600,000</b>  |                   |
| EXISTING INDUSTRY            |                |            |                     |                   |
| COMPANY                      | SQ FT          | JOBS       | INVESTMENT          | DEAL              |
| Owens Brockway               | 0              | 60         | \$40,000,000        | Existing Industry |
| Wholesale Tool               | 64,000         | 0          | \$2,000,000         | Existing Industry |
| Rooms To Go                  | 200,000        | 20         | \$1,000,000         | Existing Industry |
| Cardinal                     | 137,000        | 50         | \$3,500,000         | Existing Industry |
| Bernie Little Airside Center | 40,000         | 0          | \$500,000           | Existing Industry |
| MBM                          | 25,000         | 10         | \$1,500,000         | Existing Industry |
| Publix                       | 21,000         | 60         | \$1,600,000         | Existing Industry |
| GMF Industries               | 20,000         | 10         | \$500,000           | Existing Industry |
| GLT Office/Warehouse         | 15,000         | 0          | \$300,000           | Existing Industry |
| Unique Industries            | 15,000         | 10         | \$250,000           | Existing Industry |
| Remsen Alloys                | 14,000         | 10         | \$300,000           | Existing Industry |
| PHS                          | 12,000         | 0          | \$300,000           | Existing Industry |
| <b>12 COMPANIES</b>          | <b>563,000</b> | <b>230</b> | <b>\$51,750,000</b> |                   |
| <b>24 COMPANIES</b>          | <b>974,000</b> | <b>680</b> | <b>\$58,350,000</b> |                   |



## 1995 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY            | SQ FT   | JOB | INVESTMENT  | DEAL         |
|--------------------|---------|-----|-------------|--------------|
| Jeffereys Steel    | 130,000 | 50  | \$2,500,000 | New Industry |
| Save-A-Lot         | 127,000 | 15  | \$2,500,000 | New Industry |
| LaSalle-Dei        | 97,000  | 20  | \$1,500,000 | New Industry |
| ALL STAR Bleachers | 56,000  | 50  | \$1,000,000 | New Industry |
| Florida Seed       | 50,000  | 20  | \$1,000,000 | New Industry |
| Antilles Foods     | 22,000  | 10  | \$500,000   | New Industry |
| Metal Goods        | 22,000  | 5   | \$300,000   | New Industry |
| Philips Feed       | 22,000  | 20  | \$300,000   | New Industry |
| Jennico            | 20,000  | 5   | \$250,000   | New Industry |
| Doyen & Medipharm  | 18,000  | 12  | \$300,000   | New Industry |
| Vanguard           | 16,000  | 10  | \$300,000   | New Industry |
| Baychem            | 15,000  | 5   | \$200,000   | New Industry |
| LB International   | 11,000  | 5   | \$200,000   | New Industry |
| Aquatech           | 10,000  | 5   | \$100,000   | New Industry |
| Kenworth           | 10,000  | 5   | \$250,000   | New Industry |
| Astral Industries  | 8,000   | 5   | \$20,000    | New Industry |

|                     |                |            |                     |  |
|---------------------|----------------|------------|---------------------|--|
| <b>16 COMPANIES</b> | <b>634,000</b> | <b>242</b> | <b>\$11,220,000</b> |  |
|---------------------|----------------|------------|---------------------|--|

### EXISTING INDUSTRY

| COMPANY               | SQ FT   | JOB | INVESTMENT  | DEAL              |
|-----------------------|---------|-----|-------------|-------------------|
| Saddle Creek          | 200,000 | 25  | \$4,000,000 | Existing Industry |
| Publix                | 120,000 | 100 | \$5,000,000 | Existing Industry |
| Mutual Wholesale      | 58,000  | 5   | \$3,000,000 | Existing Industry |
| Southern Machinery    | 40,000  | 5   | \$500,000   | Existing Industry |
| Imperial Auto Auction | 40,000  | 40  | \$3,000,000 | Existing Industry |
| QMI                   | 30,000  | 5   | \$750,000   | Existing Industry |
| Jennifer Convertibles | 41,000  | 10  | \$500,000   | Existing Industry |
| Gurr-Omega            | 30,000  | 26  | \$1,000,000 | Existing Industry |
| Breed Technologies    | 26,000  | 10  | \$6,000,000 | Existing Industry |
| Watkins Outlet        | 15,000  | 5   | \$500,000   | Existing Industry |
| Sun Pure              | 15,000  | 5   | \$300,000   | Existing Industry |
| Goodwill              | 14,000  | 12  | \$200,000   | Existing Industry |
| Fife                  | 10,000  | 7   | \$200,000   | Existing Industry |
| Batteries by Fisher   | 8,000   | 5   | \$200,000   | Existing Industry |
| Barney's pump         | 6,000   | 5   | \$200,000   | Existing Industry |
| Suncoast              | 5,000   | 5   | \$200,000   | Existing Industry |

|                     |                |            |                     |  |
|---------------------|----------------|------------|---------------------|--|
| <b>16 COMPANIES</b> | <b>658,000</b> | <b>270</b> | <b>\$25,550,000</b> |  |
|---------------------|----------------|------------|---------------------|--|

|                     |                  |            |                     |  |
|---------------------|------------------|------------|---------------------|--|
| <b>32 COMPANIES</b> | <b>1,292,000</b> | <b>512</b> | <b>\$36,770,000</b> |  |
|---------------------|------------------|------------|---------------------|--|



## 1994 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                | SQ FT  | JOBS | INVESTMENT  | DEAL         |
|------------------------|--------|------|-------------|--------------|
| International Beverage | 36,000 | 50   | \$1,000,000 | New Industry |
| Precisionaire          | 30,000 | 10   | \$250,000   | New Industry |
| Power Distribution     | 27,000 | 10   | \$250,000   | New Industry |
| Sun Pure               | 15,000 | 20   | \$4,000,000 | New Industry |
| West Point Casket      | 15,000 | 3    | \$630,000   | New Industry |
| Lemon-x                | 12,000 | 10   | \$300,000   | New Industry |
| Decorator Industries   | 8,000  | 10   | \$100,000   | New Industry |
| Doolan Recovery        | 7,000  | 10   | \$100,000   | New Industry |

**8 COMPANIES      150,000      123      \$6,630,000**

### EXISTING INDUSTRY

| COMPANY                 | SQ FT   | JOBS | INVESTMENT   | DEAL              |
|-------------------------|---------|------|--------------|-------------------|
| Saddle Creek            | 260,000 | 50   | \$5,000,000  | Existing Industry |
| The Ledger              | 200,000 | 25   | \$72,000,000 | Existing Industry |
| Watkins Motor Lines     | 140,000 | 300  | \$4,500,000  | Existing Industry |
| Publix Super Markets    | 120,000 | 500  | \$5,000,000  | Existing Industry |
| Breed Technologies      | 120,000 | 100  | \$1,000,000  | Existing Industry |
| Carpenter Co.           | 90,000  | 50   | \$3,500,000  | Existing Industry |
| Shell Chemical          | 60,000  | 10   | \$17,000,000 | Existing Industry |
| Max-Pak                 | 27,000  | 5    | \$300,000    | Existing Industry |
| Gardner Mirror          | 14,000  | 5    | \$200,000    | Existing Industry |
| State Farm Insurance    | 13,000  | 22   | \$750,000    | Existing Industry |
| Continental Accessories | 10,000  | 5    | \$150,000    | Existing Industry |
| GEICO                   | 5,000   | 25   | \$50,000     | Existing Industry |

**12 COMPANIES      1,059,000      281      \$109,450,000**

**20 COMPANIES      1,209,000      1157      \$116,080,000**



## 1993 DEVELOPMENT ACTIVITY

| NEW INDUSTRIES                   |                  |              |                     |                   |
|----------------------------------|------------------|--------------|---------------------|-------------------|
| COMPANY                          | SQ FT            | JOBS         | INVESTMENT          | DEAL              |
| Quality Products                 | 247,000          | 400          | \$8,000,000         | New Industry      |
| USCO                             | 96,000           | 10           | \$2,000,000         | New Industry      |
| MacMillan Bloedel                | 83,000           | 60           | \$3,000,000         | New Industry      |
| Aviation Career Academy          | 73,000           | 50           | \$3,000,000         | New Industry      |
| Mercedes / Uniwolf               | 70,000           | 20           | \$500,000           | New Industry      |
| Cardinal                         | 43,000           | 25           | \$1,500,000         | New Industry      |
| Manning                          | 33,000           | 25           | \$1,000,000         | New Industry      |
| Ingersol Rand                    | 20,000           | 25           | \$1,000,000         | New Industry      |
| Clark-Schwebel                   | 19,000           | 15           | \$350,000           | New Industry      |
| Liberty Hobby                    | 17,000           | 8            | \$400,000           | New Industry      |
| Premium Pet Foods                | 12,000           | 8            | \$200,000           | New Industry      |
| Arcus Data                       | 8,000            | 5            | \$250,000           | New Industry      |
| GEICO                            | 6,000            | 50           | \$300,000           | New Industry      |
| Gardner Mirror                   | 5,000            | 5            | \$50,000            | New Industry      |
| FI Alloys & Stainless            | 5,000            | 5            | \$250,000           | New Industry      |
| Unique Industries                | 5,000            | 15           | \$500,000           | New Industry      |
| HPS Industries                   | 5,000            | 5            | \$100,000           | New Industry      |
| Hugo Mayer                       | 4,000            | 10           | \$500,000           | New Industry      |
| Living Centers                   | 4,000            | 5            | \$50,000            | New Industry      |
| <b>19 COMPANIES</b>              | <b>755,000</b>   | <b>746</b>   | <b>\$22,950,000</b> |                   |
| EXISTING INDUSTRY                |                  |              |                     |                   |
| COMPANY                          | SQ FT            | JOBS         | INVESTMENT          | DEAL              |
| Publix                           | 570,000          | 100          | \$20,000,000        | Existing Industry |
| Continental Plastics             | 112,000          | 20           | \$3,000,000         | Existing Industry |
| Glendale Protective Technologies | 50,000           | 100          | \$2,000,000         | Existing Industry |
| Breed Technologies               | 50,000           | 200          | \$5,000,000         | Existing Industry |
| Federal Express                  | 32,000           | 20           | \$2,000,000         | Existing Industry |
| Publix Credit Union              | 20,000           | 5            | \$2,000,000         | Existing Industry |
| GLS Fiberglass                   | 17,000           | 10           | \$200,000           | Existing Industry |
| Jennifer convertibles            | 14,000           | 10           | \$200,000           | Existing Industry |
| San Jaun Pools                   | 8,000            | 5            | \$1,000,000         | Existing Industry |
| Jet-Corr                         | 7,000            | 5            | \$1,000,000         | Existing Industry |
| <b>10 COMPANIES</b>              | <b>880,000</b>   | <b>475</b>   | <b>\$36,400,000</b> |                   |
| <b>29 COMPANIES</b>              | <b>1,635,000</b> | <b>1,221</b> | <b>\$59,350,000</b> |                   |



## 1992 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY                 | SQ FT          | JOB        | INVESTMENT          | DEAL         |
|-------------------------|----------------|------------|---------------------|--------------|
| FIREWOLF                | 700,000        | 15         | \$5,500,000         | New Industry |
| NCC                     | 64,000         | 45         | \$5,500,000         | New Industry |
| Aerial Rigging          | 34,000         | 10         | \$500,000           | New Industry |
| Lakeland Moving         | 31,000         | 17         | \$281,250           | New Industry |
| Pride                   | 30,000         | 13         | \$500,000           | New Industry |
| Golf Ventures           | 22,000         | 4          | \$66,000            | New Industry |
| Second Chance Financing | 20,000         | 8          | \$400,000           | New Industry |
| Jennifer Convertibles   | 15,000         | 5          | \$135,000           | New Industry |
| Florida Tile            | 11,000         | 5          | \$200,000           | New Industry |
| All American Food       | 10,000         | 25         | \$90,000            | New Industry |
| CBSI                    | 7,000          | 20         | \$150,000           | New Industry |
| Jet Corr Packaging      | 7,000          | 5          | \$58,500            | New Industry |
| Florida Fixtures        | 6,000          | 5          | \$100,000           | New Industry |
| Aqurius Spas            | 5,000          | 2          | \$75,000            | New Industry |
| Van Dee Distribution    | 3,000          | 5          | \$50,000            | New Industry |
| Classic Soft Trim       | 3,000          | 5          | \$50,000            | New Industry |
| <b>16 COMPANIES</b>     | <b>968,000</b> | <b>189</b> | <b>\$13,655,750</b> |              |

### EXISTING INDUSTRY

| COMPANY              | SQ FT            | JOB        | INVESTMENT          | DEAL              |
|----------------------|------------------|------------|---------------------|-------------------|
| Discount Auto Parts  | 60,000           | 25         | \$4,000,000         | Existing Industry |
| Oakcraft             | 35,000           | 25         | \$500,000           | Existing Industry |
| Tastemaker           | 28,000           | 26         | \$1,000,000         | Existing Industry |
| GMF                  | 25,000           | 5          | \$500,000           | Existing Industry |
| Imperial Engineering | 24,000           | 10         | \$300,000           | Existing Industry |
| Hungry Howies        | 20,000           | 5          | \$700,000           | Existing Industry |
| Omnia                | 20,000           | 50         | \$500,000           | Existing Industry |
| Smithbuilt           | 20,000           | 20         | \$400,000           | Existing Industry |
| GLS Fiberglass       | 18,000           | 5          | \$200,000           | Existing Industry |
| Keyosk               | 12,000           | 30         | \$200,000           | Existing Industry |
| Amico                | 10,000           | 5          | \$200,000           | Existing Industry |
| Precision Cabinetry  | 5,000            | 3          | \$50,000            | Existing Industry |
| Crown Printing       | 4,000            | 3          | \$100,000           | Existing Industry |
| Wilkerson            | 0                | 12         | \$0                 | Existing Industry |
| <b>14 COMPANIES</b>  | <b>281,000</b>   | <b>224</b> | <b>\$8,650,000</b>  |                   |
| <b>30 COMPANIES</b>  | <b>1,263,000</b> | <b>418</b> | <b>\$22,435,750</b> |                   |



## 1991 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY               | SQ FT   | JOB | INVESTMENT  | DEAL         |
|-----------------------|---------|-----|-------------|--------------|
| Sams Wholesale Club   | 200,000 | 50  | \$5,000,000 | New Industry |
| Sunlight Foods        | 28,000  | 10  | \$250,000   | New Industry |
| Batesville Casket     | 23,000  | 10  | \$500,000   | New Industry |
| Crystal International | 14,000  | 5   | \$130,000   | New Industry |
| Distribution Plus     | 11,000  | 5   | \$100,000   | New Industry |
| business Records      | 11,000  | 5   | \$100,000   | New Industry |
| Tampa Lighthouse      | 11,000  | 5   | \$100,000   | New Industry |
| Label Makers          | 11,000  | 5   | \$100,000   | New Industry |
| Zarco                 | 10,000  | 10  | \$90,000    | New Industry |
| JFI                   | 10,000  | 5   | \$100,000   | New Industry |
| Ole                   | 7,000   | 10  | \$60,000    | New Industry |
| Republic Builders     | 5,000   | 5   | \$45,000    | New Industry |
| Bons                  | 5,000   | 5   | \$40,000    | New Industry |
| Rainbow Inc           | 5,000   | 5   | \$40,000    | New Industry |
| Delightful Party      | 4,000   | 5   | \$35,000    | New Industry |
| Satco                 | 4,000   | 10  | \$45,000    | New Industry |
| Surveyors Supply      | 4,000   | 6   | \$35,000    | New Industry |
| Safety Kleen          | 4,000   | 6   | \$30,000    | New Industry |
| A & N Plastics        | 4,000   | 5   | \$30,000    | New Industry |
| Wilson Miller         | 2,000   | 5   | \$25,000    | New Industry |
| Stottler, Stagg       | 2,000   | 5   | \$25,000    | New Industry |

**21 COMPANIES      375,000      177      \$6,880,000**

### EXISTING INDUSTRY

| COMPANY           | SQ FT   | JOB | INVESTMENT   | DEAL              |
|-------------------|---------|-----|--------------|-------------------|
| Rooms To Go       | 200,000 | 100 | \$1,200,000  | Existing Industry |
| Butterkrust       | 75,000  | 100 | \$10,000,000 | Existing Industry |
| BFI               | 28,000  | 10  | \$500,000    | Existing Industry |
| Publix Recycling  | 20,000  | 10  | \$400,000    | Existing Industry |
| Quality Petroleum | 13,000  | 10  | \$250,000    | Existing Industry |
| Quality Flooring  | 4,000   | 0   | \$100,000    | Existing Industry |

**6 COMPANIES      340,000      230      \$12,450,000**

**23 COMPANIES      715,000      407      \$19,330,000**



## 1990 DEVELOPMENT ACTIVITY

### NEW INDUSTRIES

| COMPANY              | SQ FT   | JOBS | INVESTMENT  | DEAL         |
|----------------------|---------|------|-------------|--------------|
| MBM Corporation      | 180,000 | 100  | \$1,500,000 | New Industry |
| Rooms To Go          | 150,000 | 150  | \$2,000,000 | New Industry |
| Breed Technologies   | 140,000 | 300  | \$8,500,000 | New Industry |
| Gator Freightways    | 60,000  | 175  | \$1,750,000 | New Industry |
| Lakeland Moving      | 20,000  | 20   | \$150,000   | New Industry |
| Dico                 | 14,000  | 10   | \$100,000   | New Industry |
| Dad's Cookies        | 14,000  | 5    | \$100,000   | New Industry |
| Lakeland Bolt & Man  | 14,000  | 25   | \$100,000   | New Industry |
| Carry Company        | 10,000  | 50   | \$2,000,000 | New Industry |
| Pet Food Ltd.        | 7,000   | 12   | \$50,000    | New Industry |
| Republic Builders    | 7,000   | 10   | \$50,000    | New Industry |
| Tropicana            | 7,000   | 5    | \$50,000    | New Industry |
| Edward Don & Company | 5,000   | 14   | \$50,000    | New Industry |

**13 COMPANIES      628,000      876      \$16,400,000**

### EXISTING INDUSTRY

| COMPANY             | SQ FT  | JOBS | INVESTMENT  | DEAL              |
|---------------------|--------|------|-------------|-------------------|
| E R Carpenter       | 85,000 | 10   | \$3,000,000 | Existing Industry |
| Omnia               | 56,000 | 120  | \$2,000,000 | Existing Industry |
| Mid-State           | 29,000 | 56   | \$1,000,000 | Existing Industry |
| Pam Pottery         | 14,000 | 0    | \$50,000    | Existing Industry |
| Broomwell & Carrier | 11,000 | 50   | \$500,000   | Existing Industry |
| Sunco               | 5,000  | 0    | \$250,000   | Existing Industry |
| Wilkerson           | 5,000  | 40   | \$500,000   | Existing Industry |
| Chase               | 3,000  | 0    | \$200,000   | Existing Industry |
| Crown               | 2,000  | 5    | \$100,000   | Existing Industry |

**9 COMPANIES      210,000      281      \$7,600,000**

**22 COMPANIES      838,000      1157      \$24,000,000**



# 1989 DEVELOPMENT ACTIVITY

| NEW INDUSTRIES           |                |             |                     |                   |
|--------------------------|----------------|-------------|---------------------|-------------------|
| COMPANY                  | SQ FT          | JOBS        | INVESTMENT          | DEAL              |
| White Consolidates       | 104,000        | 40          | \$1,500,000         | New Industry      |
| IATC                     | 73,000         | 50          | \$3,000,000         | New Industry      |
| DURR-Fillauer            | 70,000         | 50          | \$3,000,000         | New Industry      |
| Glendale Technologies    | 45,000         | 110         | \$3,000,000         | New Industry      |
| Hevi-Duty Dowser         | 45,000         | 25          | \$1,000,000         | New Industry      |
| Sign Graphics            | 30,000         | 30          | \$750,000           | New Industry      |
| Lakeland Manufacturing   | 30,000         | 25          | \$500,000           | New Industry      |
| Hub Inc                  | 25,000         | 12          | \$300,000           | New Industry      |
| Larson- Juhl             | 20,000         | 25          | \$400,000           | New Industry      |
| Pak Industries           | 20,000         | 30          | \$1,000,000         | New Industry      |
| G&H                      | 13,000         | 5           | \$150,000           | New Industry      |
| Finzer Roller            | 10,000         | 15          | \$500,000           | New Industry      |
| Blair North America      | 10,000         | 5           | \$100,000           | New Industry      |
| Braindis                 | 4,000          | 5           | \$50,000            | New Industry      |
| Calalily                 | 3,000          | 5           | \$50,000            | New Industry      |
| TransAmerica             | 1,000          | 10          | \$50,000            | New Industry      |
| Adia                     | 1,000          | 3           | \$50,000            | New Industry      |
| <b>17 COMPANIES</b>      | <b>504,000</b> | <b>445</b>  | <b>\$15,400,000</b> |                   |
| EXISTING INDUSTRY        |                |             |                     |                   |
| COMPANY                  | SQ FT          | JOBS        | INVESTMENT          | DEAL              |
| Omnia                    | 66,000         | 60          | \$1,000,000         | Existing Industry |
| Watkins Motor Lines      | 50,000         | 210         | \$2,000,000         | Existing Industry |
| E R Carpenter            | 50,000         | 50          | \$1,500,000         | Existing Industry |
| Xerxes                   | 45,000         | 0           | \$4,000,000         | Existing Industry |
| Client Business Services | 35,000         | 200         | \$6,500,000         | Existing Industry |
| UPS                      | 30,000         | 30          | \$750,000           | Existing Industry |
| Summit Consulting        | 20,000         | 100         | \$1,000,000         | Existing Industry |
| Kauffman                 | 20,000         | 20          | \$300,000           | Existing Industry |
| Dyplast                  | 15,000         | 10          | \$300,000           | Existing Industry |
| Leisure Way              | 15,000         | 5           | \$200,000           | Existing Industry |
| Alpha Resins             | 15,000         | 5           | \$250,000           | Existing Industry |
| Continental Equipment    | 13,000         | 12          | \$250,000           | Existing Industry |
| Butterkrust Bakeries     | 12,000         | 0           | \$250,000           | Existing Industry |
| Action Aluminum          | 12,000         | 15          | \$150,000           | Existing Industry |
| Craft King               | 11,000         | 5           | \$100,000           | Existing Industry |
| Florida Employers Safe   | 5,000          | 10          | \$500,000           | Existing Industry |
| Cooper heat              | 5,000          | 12          | \$100,000           | Existing Industry |
| Jacobs Engineering       | 5,000          | 50          | \$50,000            | Existing Industry |
| Power Equipment Co.      | 4,000          | 5           | \$50,000            | Existing Industry |
| Alamo/Saxena             | 2,000          | 5           | \$50,000            | Existing Industry |
| Central Florida Life Ins | 1,000          | 12          | \$50,000            | Existing Industry |
| <b>21 COMPANIES</b>      | <b>431,000</b> | <b>816</b>  | <b>\$19,350,000</b> |                   |
| <b>38 COMPANIES</b>      | <b>935,000</b> | <b>1261</b> | <b>\$34,750,000</b> |                   |