



2007 Lakeland Economic Development Activity

NEW INDUSTRY				
Company	Sq. Ft.	# of Jobs	Investments	Type of Deal
Empire	160,000	100	\$4,000,000	Lease
Pepsi	109,200	100	\$7,500,000	Lease
JP Lamborn	64,600	50	\$2,000,000	Lease
Guardian	56,811	25	\$1,000,000	Lease
Sun Publications	40,000	50	\$4,500,000	Build to Suit
Instrument Valve Services Co. (Emerson)	26,400	10	\$350,000	Lease
Alta Quip	25,600	20	\$640,000	Lease
Deal Tire	25,600	10	\$600,000	Lease
Outback Essentials	24,000	15	\$300,000	Lease
Commercial Design Services	22,130	10	\$500,000	Lease
Pepsi	20,000	5	\$100,000	Lease
Argix Logistics	19,200	25	\$300,000	Lease
Warren Alloy	16,000	10	\$300,000	Lease
Ascent Health Care	13,500	5	\$250,000	Lease
Herb Thyme	13,500	15	\$100,000	Lease
CAM Connections	12,500	10	\$1,300,000	Purchase
MAS Energy	10,400	10	\$500,000	Lease
Masi Pack	10,000	10	\$500,000	Lease
AMJ Marine	10,000	14	\$250,000	Lease
19 COMPANIES	679,441	494	\$24,990,000	
EXISTING INDUSTRY				
Company	Sq. Ft.	# of Jobs	Investments	Type of Deal
Saddle Creek Corporation	98,600	25	\$3,178,425	Build to Suit
Graham Packaging	80,000	15	\$5,000,000	Lease
Integrated Metals	78,532	10	\$3,150,000	Purchase
Carpenter Company	73,762	25	\$2,000,000	Build to Suit
ECR Technologies	30,000	35	\$2,700,000	Build to Suit
Burris Logistics	24,839	5	\$1,560,000	Build to Suit
Madden Corporate Service	14,000	10	\$800,000	Lease
7 Companies	399,733	125	\$18,388,425	
TOTAL				
26 COMPANIES	1,229,174	719	\$53,378,425	



2007 Lakeland Economic Development Activity cont.

OFFICE				
Company	Sq. Ft.	# of Jobs	Investments	Type of Deal
First Services Administrators/ Med Save USA	14,000	100	\$1,000,000	Lease
Southern Wine & Spirits (Back Office)	6,000			Lease
MBCI	3,150			Lease
3 Company	23,150	100	\$1,000,000	
EXISTING OFFICE				
Company	Sq. Ft.	# of Jobs	Investments	Type of Deal
Summit Consulting	11,700	75	\$750,000	Lease
LRMC	5,500	10	\$500,000	Lease
2 Company	17,200	85	\$1,250,000	
TOTAL				
5 Companies	40,350	185	\$2,250,000	
Retail:				
South: Sam's Club, Abuelo's Mexican Food Embassy, GrillSmith, Fish City Grill, Shane's Rib Shack				
North: Burlington Coat Factory, Men's Warehouse, Anchor Blue, Demo				
Sq. Ft.: includes net new square footage leased, bought or built				
# of Jobs: includes net new jobs				
Estimated investment: includes real estate lease, purchase cost or building cost				



2006 Lakeland Economic Development Activity

NEW INDUSTRY				
Company	Sq. Ft.	# of Jobs	Investments	Type of Deal
Home Depot Supply	240,000	75	\$8,000,000	Lease
Ringpower	150,000			Build to Suit
Coca Cola Enterprises	100,000	100	\$5,000,000	Build to Suit
Caterpillar	80,000		\$4,130,337	Build to Suit
Fulfillment Solutions	70,400	15	\$1,000,000	Lease
Gourmet Food International	30,600		\$2,660,000	Purchase
EDI Express	19,000	10	\$300,000	Lease
Elegant Outdoor Lifestyles	16,000	10	\$250,000	Lease
Taste Advantage	12,800	10	\$300,000	Lease
Volc Protective	12,000	5	\$250,000	Lease
*Progressive Insurance (LV)	11,062	100	\$1,500,000	Lease
*Advantage Travel	10,800	25	\$300,000	Lease
Town & Country Industries	10,000			Lease
Sigma	10,000	5	\$250,000	Lease
Performance Contractors	10,000	5	\$200,000	Lease
*Watson's Physicians	9,527	15	\$500,000	Lease
*Rinnai (LV)	8,531	25	\$1,500,000	Lease
*State Farm (LV)	3,192	25	\$500,000	Lease
*SPH Marketing (Dixieland)	4,350	25	\$325,000	Lease
19 Companies	808,262	449	\$26,965,337	
Existing Industry				
Company	Sq. Ft.	# of Jobs	Investments	Type of Deal
Eastern Metal Supply	160,000			Build to Suit
Carpenter Company	73,000	25	\$3,000,000	Build to Suit
Southeastern Paper Group	50,000	10	\$500,000	Lease
Golf Ventures	50,000	20	\$1,250,000	Lease
Milliken	45,000	25	\$900,000	Purchase
Layne Atlantic	40,000	25	\$2,750,000	Build to Suit
*Publix	25,000	50	\$750,000	Lease
*Marcobay	20,500	5	\$2,000,000	Build to Suit
Boone Distributors	19,050			Build to Suit
Edward Don	12,000			Lease
*BrightHouse Networks	6,700			Lease
11 Companies	501,250	160	\$11,150,000	
TOTAL				
30 Companies	1,309,512	609	\$38,115,337	



Retail

Lakeside Village: Longhorn Steakhouse, Macaroni Grill, Abuelo's Mexican Food Embassy, New York & Co., My Girlfriend's Kitchen, Twisted Treat, Victoria's Secret, Bath & Body Works, Cold Stone Creamery **Lakeland Square Mall:** Hollister, Amigos Bar & Grill, Charlotte Russe, Kanes Furniture, Carrabbas, Outback, **Southside:** Sam Seltzer Steakhouse, Bealls Department Store, Wing House, Wine Makers of Lakeland **Northside:** Taco Bell

Sq. Ft.: includes net new square footage leased, bought or built

of Jobs: includes net new jobs

Estimated investment: includes real estate lease, purchase cost or building cost

*Office

revised 1/4/07



2005 Lakeland Economic Development Activity

New Industry				
Company	Sq. Ft.	# of Jobs	Investments	Type of Deal
Southern Wine & Spirits of FL	653,000	300	10,500,000	Build to Suit
PDT Trucking	64,600	50	\$1,300,000	Lease
Dart Container Company	56,811			Lease
Star Distribution	54,000	10	\$250,000	Lease (2 Bldgs)
Sunrise Medical	49,600	25	\$1,300,000	Lease
Stylecrest	35,000	10		
Custom Glass	31,200	10	\$100,000	Lease
Recycle Tech Corp	27,000	10	\$350,000	Lease
Miller Group LLC	22,500	20	\$1,775,000	Purchase
ACME Wholesale	22,278	20	\$207,600	Lease
Southeastern Paper Group	21,000	10	\$500,000	Lease
Tru Vue, Inc.	15,400	10	\$300,000	Lease
Dal Tile	10,000	15	\$600,000	Lease
*Civic Development Group	8,000	250	\$500,000	Lease
*John Jerue Truckbrokers	7,300	50	\$300,000	Lease
*Gateway Insurance	7,300	50	\$300,000	Lease
16 Companies	1,084,989	840	\$19,032,600	

Existing Industry				
Company	Sq. Ft.	# of Jobs	Investments	Type of Deal
Rooms To Go	250,000	100	6,000,000	Build to Suit
Rooms To Go	151,000	10	\$1,000,000	Lease
USF Distribution	80,000	50	\$2,000,000	Lease
Air Logic	30,000	20	\$600,000	Lease
Exel Direct	14,250	10	\$300,000	Lease
Lakeland Moving & Storage	11,250	5	\$250,000	Lease
6 Companies	530,500	195	\$10,150,000	

TOTAL				
22 Companies	1,615,489	1,035	\$29,182,600	

Retail: Panera Bread Company, Miller's Lakeland Ale House, Louie Mack's Steakhouse, Bob Evans, Hudson Furniture, Lazyboy Showroom, Lowes, Fred's Department Store, Sleep Inn, Washington Mutual, Smokey Bones, Starbucks, (N. Lkld), T-Mobile, Vitamin Shoppe, Kanes Furniture, Lakeside Village (700,000 sf New Retail Center)

Sq. Ft.: includes net new square footage leased, bought or built
 # of Jobs: includes net new jobs
 Estimated investment: includes real estate lease, purchase cost or building cost
 *Offices new square footage leased, bought or built
 revised 12/30/05





2004 Lakeland Economic Development Activity

New Industry				
Company	Sq. Ft.	# of Jobs	Investments	Type of Deal
FiberTech	261,075	400	4,000,000	Purchase
Haverty's	225,000	80	10,000,000	Build to Suit
SEMCO Southeastern Steel	53,154	15	1,500,000	Lease
ABC Supply Company	45,000	16	1,200,000	Purchase
National Composites	25,000	25	500,000	Lease
Raymond Material Handling	25,000	35	600,000	Lease
Southeastern Paper Group	18,000	10	400,000	Lease
Grainger	18,000	10	500,000	Lease
Azteca	15,750	15	250,000	Lease
Milliken Industries	15,000	8	200,000	Lease
*Rotech Medical Equipment	15,000	51	200,000	Lease
Biolab	12,800	10	200,000	Lease
Party Panache	11,400	10	150,000	Lease
Sunstate Formulators	11,000	10	200,000	Lease
American Battery	10,000	10	200,000	Lease
15 Companies	762,347	705	\$22,100,000	
Existing Industry				
Company	Sq. Ft.	# of Jobs	Investments	Type of Deal
Verizon		300	\$550,000	20,816sf Build Out
Plasti Pak	63,643	5	\$400,000	Lease
Carolina Logistics Services	79,000	25	\$2,000,000	Lease
*Bunch & Associates	53,100	100	\$1,600,000	Build to Suit
Carpenter Company	47,053	100	\$950,000	Build to Suit
USA Carriers	40,933	10	\$840,000	Build to Suit
QMI	37,500	5	\$560,000	Build to Suit
Protel	37,500	25	\$1,215,000	Build to Suit
Country Hearth Bakery	50,000	25	\$17,000,000	Build to Suit
Central Food Equipment	27,360	5	\$450,000	Purchase
Metamic	23,350	10	\$640,000	Purchase
11 Companies	521,266	610	\$26,205,000	
TOTAL				
26 Companies	1,283,613	1,315	\$48,305,000	
Retail: Starbucks, Yankee Candle Company, Ashley Furniture, Bealls, Auntie Anne's, Sports Fan Attic, Firehouse Subs, Washington Mutual, Lakeside Village				
Sq. Ft.: includes net new square footage leased, bought or built				
# of Jobs: includes net new jobs				
Estimated investment: includes real estate lease, purchase cost or building cost				



*Offices new square footage leased, bought or built
revised 11/04/04