



WellDyneRX Southeast HQs – Pharmacy Benefit Management Company



GTECH – World’s Largest Lottery Ticket Manufacturer



Publix Super Markets Corporate Headquarters – Fortune 100 Company

LEDC MEMBERSHIP APPLICATION

Company Name _____

Primary Representative _____

Title _____

Address _____

City/Zip _____

Telephone _____

Email _____

Signature _____

Date _____

Annual Membership Dues

\$2,500 General Membership

\$5,000 Board Member

\$10,000 High Skill Investor

Return Applications:

Steve Scuggs, Executive Director
Lakeland Economic Development Council
210 S. Florida Ave., Suite 328
Lakeland, FL 33801
sscuggs@lakelandedc.com
www.lakelandedc.com

Executive Committee

Scott Franklin, Chair - Lanier Upshaw
Bill Mutz, Immediate Past Chair - Lakeland Automall
Jeff Chamberlain, Vice Chair - Publix Super Markets, Inc.
Tracy Wilson, Secretary - Marriott Vacation Club International
Ira Anderson, Treasurer – Crowe Horwath
Terry Simmers – Community Foundation of Greater Lakeland
Joe L. Ruthven, CoC Chair – The Ruthvens
Steve Scuggs, Executive Director - LEDC

Board of Directors

Keith Albritton, Allen & Company
Michael Barnes, Center for Retina and Macular Disease
Barney Barnett, Publix Super Markets, Inc.
Howard Bayless, Marcobay
Wesley Beck, Beckryger Capital Partners LLLP
Bob Becker, Past Chairman, LEDC
Dean Boring, Boring Business Systems
Tim Campbell, Clark, Campbell, Mawhinney, & Lancaster, P.A.
Gary Cassard, Bright House Networks
Jim Chastain, Chastain-Skillman
Denis Cole, Kerry Corporation
Joe Crenna, KeyMark
Dave Curry, Curry Controls
Stacy Campbell-Domineck, Polk Works
Scott Daigle, Wachovia
Ross Dalton, GTECH
Dr. James Davis, Southeastern University
Doug Elmore, SunTrust
Ken Ely, Platinum Bank
Chris Fear, GrayRobinson
Jerome Ferson, The Ledger
Mayor Gow Fields, City of Lakeland
Dan Foster, U.S. Foodservice
Scott Franklin, Lanier Upshaw
Dr. Marshall Goodman, University of South Florida-Lakeland
Keith Gruetzmacher, TECO-Peoples Gas
David Hallock, GrayRobinson
David Hand, MidFlorida
Jack Harrell, Harrell’s Fertilizer, Inc.
Dr. Eileen Holden, Polk State College
Mark Hollis, Past Chairman
Dr. Anne Kerr, Florida Southern College
Adil Khan, Clark & Daughtrey Medical Group
Jim Knopka, First Industrial
Greg Kopittke, Graham Packaging
Damien Lamdendola, WellDyne
Rich LeFrois, Central Florida Development
David Lewis, United Health Care
George Lindsey, Highlands Equities
Bill Loftin, Loftin Real Estate
Robert Loftin, BB&T
Snow Martin, Jr., Martin & Martin
Leonard Mass, Drummond & Company, Inc
C. Parkhill Mays, Holland & Knight
Todd McFarland, Juice Bowl Products, Inc.
Michael Moore, Bobby Moore Properties
Steve Moore, U.B.S Properties, Inc.
Tom Moore, U.B.S. Properties, Inc.
Dr. David Misch, Center for Retina and Macular Disease
Kathleen Munson, Lakeland Area Chamber of Commerce
Sam Nimah, Southern Wine & Spirits of Florida
Cliff Otto, Saddle Creek Corporation
Dave Pearce, Tampa Maid Foods
Brian Philpot, Land South Realty
Stan Piotrowski, Watson Clinic
Jordan Radman, FiberTEK
Buddy Register, Register Construction
George Rogers, GEICO
Joe P. Ruthven, Ruthven Real Estate
Susan Sartain, Bartow Regional Medical Center
B. Michael Smith, Lockheed Martin Financial Services
Drew Smith, Casto-Oakbridge Venture LTD
Jack Stephens, Lakeland Regional Medical Center
Gary Tarr, Pepperidge Farm
Keith Tickell, Flagler Development Group
Doug Thomas, City of Lakeland
Tracy Wilson, Marriott Vacation Club International
Doug Wimberly, Country Hearth Bakery Lakeland
John Zapata, Rooms To Go



WHAT IS THE LEDC?

Membership in the LEDC is limited to Lakeland Chamber of Commerce Members. The goals of the LEDC is to expand economic and job opportunities for the residents of Lakeland, and to attract new business and industry to the community and to expand and broaden the local tax base through economic development and diversity.

ASSISTANCE

The Lakeland Economic Development Council provides assistance to new industries and existing companies which are expanding.

WHY JOIN?

Although we have been successful in attracting new industry and helping existing industry expand, economic development goes far beyond the relocation of a company, an advertising campaign, or a marketing mission. In its truest sense, it's a community commitment. It is a barometer that measures just how serious the community's leaders are about their economic well being.

WE NEED YOU TO BE INVOLVED

Because the LEDC is a community based membership organization, the financial support and investment of its members is the key to its existence and success. Our financial commitment will not only support the operations of the LEDC, but it shows increasing private sector support of economic development. You are invited to join the LEDC and show your support of the economic growth and diversity of Lakeland. Please fill out the attached membership application and return it today.

1989-2009 ECONOMIC DEVELOPMENT ACTIVITY

Between 1989 and 2009 Lakeland has absorbed over 25,603,492 square feet and created over 22,000 jobs with more than \$987,000,000 invested. Major projects include:

NEW INDUSTRY

COMPANY	SQ. FT.	# OF JOBS	INVESTMENT
Rooms To Go	1,780,000	800	\$30,000,000
Southern Wine	653,000	500	\$10,500,000
Pepperidge Farm	300,000	350	\$80,000,000
GEICO	297,000	2,000	\$20,000,000
Key Safety	280,000	500	\$10,000,000
FiberTEK	261,000	200	\$4,000,000
HD Supply	240,000	100	\$4,000,000
Haverty's	226,168	80	\$12,000,000
Continental Plastic	220,000	100	\$6,000,000
McKesson	180,000	160	\$6,000,000
Empire	160,000	100	\$4,000,000
Keymark	140,000	200	\$4,000,000
Coca Cola Enterprise	100,000	100	\$5,000,000
GTECH	98,000	221	\$45,000,000
Freezing in FL	82,000	25	\$4,000,000
Caterpillar	80,000	75	\$4,100,000
GC Services	80,000	1,100	\$3,000,000
Vanguard	78,000	450	\$1,000,000
Lockheed Martin	70,000	415	\$7,000,000
Florida Treatt	64,000	24	\$5,000,000
WellDyneRx	62,000	673	\$20,000,000
# OF COMPANIES	21	8,173	\$284,600,000

EXISTING INDUSTRY

COMPANY	SQ. FT.	# OF JOBS	INVESTMENT
Saddle Creek Corp.	878,600	200	\$15,000,000
Publix Cold Storage	600,000	100	\$75,000,000
Publix (County Line)	591,000	200	\$20,000,000
Publix Headquarters	320,000	200	\$35,000,000
Saddle Creek Corp.	486,000	22	\$20,000,000
Advanced Auto Parts	460,000	200	\$10,000,000
Carpenter Company	338,762	200	\$6,500,000
Cardinal	230,000	15	\$6,000,000
The Ledger	180,000	100	\$5,000,000
Eastern Metal	160,000	40	\$8,000,000
FedEx National LTL	140,000	200	\$5,000,000
Summit Consulting	100,000	400	\$10,000,000
Bunch & Associates	53,100	300	\$1,600,000
Country Hearth	50,000	25	\$17,000,000
# OF COMPANIES	4,587,462	2,202	\$234,100,000

The LEDC produces publications and resources for our membership and for businesses interested in moving into Lakeland.

HIGH SKILL INITIATIVE This initiative was created in 2003 to attract and expand Lakeland's High Skill/High Wage employment base.

REAL ESTATE data is available as far back as 1989, including economic development activity, business & industrial parks, land availability, commercial land sales, speculative space built, build-to-suit projects, major leases signed, major buildings sold, and industrial office warehouses inventory.

MEMBERS ONLY SECTION includes a detailed agendas and presentations from LEDC meetings.

MARKET SURVEY information includes Land & Building Comparisons, Cushman & Wakefield quarterly industrial warehouse reports and how Lakeland compares to the rest of the United States in Industrial Warehouse Construction & Absorption.

WAREHOUSES/OFFICE Space Surveys are tracked and updated by the LEDC. The office survey is a detailed one page listing of space 3,000 square feet and up. The warehouse listing is of 10,000 sq. ft. and up.

ECONOMIC DEVELOPMENT ACTIVITY sheets track the expansions and new industry in Lakeland from 1987 to present. The report lists the sq. ft. absorption, new jobs and capital investment for existing and new companies by year.

BACKOFFICE ANALYSIS is compiled information specific to support office operations. The analysis details telecommunications data, existing office centers, infrastructure and the labor climate. The analysis is a valuable resource for telecommunications centers and backoffice facilities.

ZIP CODE DEMOGRAPHICS are pulled together on each of the ten Lakeland area zip codes. This information includes population, education attainment, occupations, etc.

For more detailed information on Lakeland, please visit our website at www.lakelandedc.com.