



WellDyneRx Southeastern Operations



GTECH – World’s Largest Lottery Ticket Manufacturer



Publix Corporate Headquarters – A Fortune 100 Company

## LEDC MEMBERSHIP APPLICATION

Company Name \_\_\_\_\_

Primary Representative \_\_\_\_\_

Title \_\_\_\_\_

Address \_\_\_\_\_

City/Zip \_\_\_\_\_

Telephone \_\_\_\_\_

Email \_\_\_\_\_

Signature \_\_\_\_\_

Date \_\_\_\_\_

### Annual Membership Dues

\$2,500 General Membership

\$5,000 Board Member

\$10,000 High Skill Investor

### Return Applications:

Steve Scruggs, Executive Director  
Lakeland Economic Development Council  
226 N. Kentucky Ave.  
Lakeland, FL 33801  
[www.lakelandedc.com](http://www.lakelandedc.com)

### LEDC Executive Committee – 2011-2012

Jeff Chamberlain, Chairman - Publix Super Markets, Inc.  
Scott Franklin, Immediate Past Chair - Lanier Upshaw  
Ira Anderson, Vice Chairman – Crowe Horwath  
Brian Philpot, Secretary – Land South Group  
Kathy Matson, Treasurer – GTECH  
Terry Simmers – Electric/Utilities Representative - CFGL  
Wesley Beck, High Skill Chair – Aspyre Properties  
Walker Wilkerson, Chamber of Commerce Chair -CliftonLarsonAllen  
Steve Scruggs, LEDC Executive Director

### LEDC Board of Directors 2012

Keith Albritton, Allen & Company	Greg Kopittke, Graham Packaging
Michael Barnes, Center for Retina and Macular Disease	Damien Lamendola, WellDyne
Barney Barnett, Publix Super Markets, Inc.	Rich LeFrois, Central Florida Develop.
Howard Bayless, MARCOBAY Construction	David Lewis, United Health Care
Wesley Beck, Aspyre Properties LLC	George Lindsey, Highland Equities, Inc.
Bob Becker, Past Chairman, LEDC	Bill Loftin, Loftin Real Estate
Tim Campbell, Clark, Campbell & Mawhinney	Robert Loftin, BB&T
Barbara Carnes, Casto Southeast	Snow Martin, Jr., Martin & Martin
Michael Carter, NCT Group CPAs	Leonard Mass. Drummond & Company
Gary Cassard, Bright House Networks	Kathy Matson - GTECH
Jim Chastain, Chastain-Skillman	Dr. Rebecca McConnell, Keiser
Denis Cole, Kerry Corporation	Todd McFarland, Juice Bowl Products
Joe Crenna, KeyMark	Michael Moore, Bobby Moore
Scott Diagle, Wachovia-Wells Fargo	Steve Moore, U.B.S Properties, Inc.
Ken Ely, Platinum Bank	Tom Moore, U.B.S. Properties, Inc.
Chris Fear, GrayRobinson	Dennis Michael, FedEx Systems
Jerome Ferson, The Ledger	Kathleen Munson, Lakeland Chamber
Mayor Gow Fields, City of Lakeland	Sam Nimah, Southern Wine & Spirits
Dan Foster, U.S. Foodservice	Cliff Otto, Saddle Creek Corporation
Doug Elmore, SunTrust Bank	David Panter, Pepperidge Farm
Dr. Marshall Goodman, USF Polytechnic	Dave Pearce, Tampa Maid Foods
Keith Gruetzmacher, TECO-Peoples Gas	Brian Philpot, Land South Group
David Hand, Mid-Florida Federal Credit Union	Stan Piotrowski, Watson Clinic
Jack Harrell, Harrell's Fertilizer, Inc.	Jordan Radman, FiberTEK
Troy Hammond, Lockheed Martin	David Robinson, DSM.net
Mike Herr, Econ	George Rogers, GEICO Direct
Dr. Eileen Holden, Polk State College	Joe P. Ruthven, Ruthven Real Estate
John Kautz, Southeastern University	Steve Scruggs, LEDC
Dr. Anne Kerr, Florida Southern College	Patricia Sinnott, Firmenich, Inc.
Daniel Knell, Bartow Regional Medical Center	Keith Tickell, Flagler Development
Adil Khan, Clark & Daughtrey Medical Group	Doug Thomas, City of Lakeland
	Dr. Elaine Thompson, LRM
	Doug Wimberly, Flowers Foods
	John Zapata, Rooms To Go



United Methodist Conference Center - Offices



## WHAT IS THE LEDC?

Membership in the LEDC is limited to Lakeland Chamber of Commerce Members. The goals of the LEDC is to expand economic and job opportunities for the residents of Lakeland, and to attract new business and industry to the community and to expand and broaden the local tax base through economic development and diversity.

## ASSISTANCE

The Lakeland Economic Development Council provides assistance to new industries and existing companies which are expanding.

## WHY JOIN?

Although we have been successful in attracting new industry and helping existing industry expand, economic development goes far beyond the relocation of a company, an advertising campaign, or a marketing mission. In its truest sense, it's a community commitment. It is a barometer that measures just how serious the community's leaders are about their economic well being.

## WE NEED YOU TO BE INVOLVED

Because the LEDC is a community based membership organization, the financial support and investment of its members is the key to its existence and success. Our financial commitment will not only support the operations of the LEDC, but it shows increasing private sector support of economic development. You are invited to join the LEDC and show your support of the economic growth and diversity of Lakeland. Please fill out the attached membership application and return it today.

### 1989-2010 ECONOMIC DEVELOPMENT ACTIVITY

Between 1989 and 2010 Lakeland has absorbed over 40,027,603 square feet and created over 22,500 jobs with more than \$1 billion dollars in investments. Major projects include:

#### NEW INDUSTRY

COMPANY	SQ. FT.	#OF JOBS	INVESTMENT
Rooms to Go	1,780,000	800	\$30,000,000
Southern Wine	653,000	500	\$10,500,000
Pepperidge Farm	300,000	350	\$80,000,000
Geico	297,000	2000	\$20,000,000
Key Safety	280,000	500	\$10,000,000
FiberTEK	261,000	200	\$4,000,000
HD Supply	240,000	100	\$4,000,000
Haverty's	226,168	80	\$12,000,000
Continental Plastic	220,000	100	\$6,000,000
McKesson	180,000	160	\$6,000,000
Empire	160,000	100	
Keymark	140,000	200	\$4,000,000
Coca Cola Enterprise	100,000	100	\$5,000,000
GTECH	98,000	221	\$45,000,000
Freezing in FL	82,000	25	\$4,000,000
Caterpillar	80,000	75	\$4,100,000
*GC Services	80,000	1100	\$3,000,000
Vanguard	78,000	450	\$1,000,000
Lockheed Martin	70,000	415	\$7,000,000
Florida Treatt	64,000	24	\$5,000,000
WellDyneRx	62,000	673	\$20,000,000

#### EXISTING INDUSTRY

COMPANY	SQ. FT.	#OF JOBS	INVESTMENT
Saddle Creek Corp.	878,600	200	\$15,000,000
Publix Cold Storage	600,000	100	\$75,000,000
Publix (County Line)	591,000	200	\$20,000,000
*Publix Headquarters	320,000	200	\$35,000,000
Saddle Creek Corp.	486,000	22	\$20,000,000
Advanced Auto Parts	460,000	200	\$10,000,000
Carpenter Insulation	338,762	200	\$6,500,000
Cardinal	230,000	15	\$6,000,000
The Ledger	180,000	100	\$5,000,000
Eastern Metal	160,000		
FedEx National LTL	140,000	200	\$5,000,000
Summit Consulting	100,000	400	\$10,000,000
Bunch & Associates	53,100	300	\$1,600,000
Country Hearth	50,000	25	\$17,000,000

The LEDC produces publications and resources for our membership and for businesses interested in moving into Lakeland.

**HIGH SKILL INITIATIVE** This initiative was created in 2003 to attract and expand Lakeland's High Skill/High Wage employment base.

**REAL ESTATE** data is available as far back as 1989, including economic development activity, business & industrial parking, land availability, commercial land sales, speculative space built, build-to-suit projects, major leases signed, major buildings sold, and industrial office warehouses inventory.

**MARKET SURVEY** information includes Land & Building Comparisons, Cushman & Wakefield quarterly industrial warehouse reports and how Lakeland compares to the rest of the United States in Industrial Warehouse Construction & Absorption.

**WAREHOUSES/OFFICE** Space Surveys are tracked and updated by the LEDC. The office survey is a detailed one page listing of space 3,000 square feet and up. The warehouse listing is of 10,000 sq. ft. and up.

**ECONOMIC DEVELOPMENT ACTIVITY** sheets track the expansions and new industry in Lakeland from 1987 to present. The report lists the sq. ft. absorption, new jobs and capital investment for existing and new companies by year.

**BACKOFFICE ANALYSIS** is compiled information specific to support office operations. The analysis details telecommunications data, existing office centers, infrastructure and the labor climate. The analysis is a valuable resource for telecommunications centers and backoffice facilities.

**ZIP CODE DEMOGRAPHICS** are pulled together on each of the ten Lakeland area zip codes. This information includes population, education attainment, occupations, etc.

*For more detailed information on Lakeland, please visit our website at [www.lakelandedc.com](http://www.lakelandedc.com).*