



**Lakeland Association of Realtors®**  
**Four Year Sales and Inventory History 2006 - 2010**  
**Compiled from Monthly Sales and Inventory Reports**

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-JUL-06	287	209,230	201,199	96%	65	2,096	7.3
01-AUG-06	322	200,286	194,006	97%	68	2,247	7.0
01-SEP-06	274	197,568	190,907	97%	74	2,295	8.4
01-OCT-06	271	198,942	191,816	96%	68	2,407	8.9
01-NOV-06	230	197,234	190,384	97%	73	2,507	10.9
01-DEC-06	224	209,835	200,233	95%	87	2,451	10.9
01-JAN-07	193	222,140	212,428	96%	88	2,579	13.4
01-FEB-07	218	200,125	191,914	96%	94	2,688	12.3
01-MAR-07	235	193,030	185,260	96%	93	2,691	11.5
01-APR-07	220	212,996	204,199	96%	104	2,821	12.8
01-MAY-07	261	216,425	205,947	95%	103	2,918	11.2
01-JUN-07	229	213,553	204,925	96%	97	3,046	13.3
01-JUL-07	192	207,458	197,229	95%	108	3,110	16.2
01-AUG-07	230	202,400	192,789	95%	103	3,115	13.5
01-SEP-07	163	197,029	185,829	94%	106	3,154	19.3
01-OCT-07	176	192,555	182,015	95%	120	3,199	18.2
01-NOV-07	158	193,801	180,154	93%	123	3,284	20.8
01-DEC-07	159	204,877	193,376	94%	127	3,190	20.1
01-JAN-08	118	190,609	175,594	92%	127	3,258	27.6
01-FEB-08	171	174,820	163,737	94%	117	3,261	19.1
01-MAR-08	193	177,590	166,328	94%	126	3,247	16.8
01-APR-08	180	174,319	164,083	94%	126	3,281	18.2
01-MAY-08	172	181,285	168,965	93%	137	3,238	18.8
01-JUN-08	185	177,951	167,114	94%	122	3,226	17.4
01-JUL-08	189	181,175	170,572	94%	132	3,173	16.8
01-AUG-08	160	157,145	148,522	95%	120	3,104	19.4
01-SEP-08	189	163,456	155,437	95%	135	3,176	16.8
01-OCT-08	157	161,176	151,748	94%	131	3,188	20.3
01-NOV-08	119	161,836	149,442	92%	106	3,199	26.9
01-DEC-08	150	146,578	136,935	93%	117	3,054	20.4
01-JAN-09	130	153,335	141,513	92%	125	2,917	22.4
01-FEB-09	154	134,231	125,639	94%	118	2,878	18.7
01-MAR-09	198	137,298	128,902	94%	125	2,840	14.3
01-APR-09	178	134,075	125,217	93%	111	2,769	15.6
01-MAY-09	181	138,348	130,031	94%	111	2,683	14.8
01-JUN-09	196	150,762	142,227	94%	120	2,697	13.8
01-JUL-09	234	140,956	133,908	95%	121	2,615	11.2
01-AUG-09	199	140,837	132,885	94%	123	2,591	13.0
01-SEP-09	233	124,812	118,931	95%	108	2,531	10.9
01-OCT-09	229	118,383	113,372	96%	113	2,458	10.7
01-NOV-09	206	121,006	115,299	95%	119	2,472	12.0
01-DEC-09	222	124,924	119,032	95%	118	2,422	10.9
01-JAN-10	164	120,042	113,192	94%	113	2,403	14.7
01-FEB-10	170	123,657	117,177	95%	116	2,366	13.9
01-MAR-10	252	118,598	111,189	94%	113	2,380	9.4
01-APR-10	267	118,325	112,908	95%	100	2,310	8.7
01-MAY-10	240	125,693	119,598	95%	110	2,241	9.3
01-JUN-10	239	126,170	120,206	95%	107	2,225	9.3